

Local Association	2012 Dec Sales	2011 Dec Sales	12-11 % Change	2012 Dec Avg Price	2011 Dec Avg Price	12-11 % Change	2012 YTD Dec # Sales	2011 YTD Dec # Sales	12-11 YTD % Change	2012 YTD Dec Avg Price	2011 YTD Dec Avg Price	12-11 YTD % Change
Ann Arbor Area Board of REALTORS®	199	241	-17.43%	\$217,080	\$204,322	6.24%	3,262	3,020	8.01%	\$213,221	\$194,967	9.36%
Antrim Charlevoix Kalkaska Association of REALTORS®	45	51	-11.76%	\$115,057	\$177,159	-35.05%	591	533	10.88%	\$175,660	\$158,683	10.70%
Battle Creek Area Association of REALTORS®	124	127	-2.36%	\$74,442	\$83,961	-11.34%	1,436	1,375	4.44%	\$80,080	\$81,047	-1.19%
Bay County REALTOR® Association	101	113	-10.62%	\$79,528	\$73,528	8.16%	1,384	1,408	-1.70%	\$76,842	\$71,409	7.61%
Branch County Association of REALTORS®	32	31	3.23%	\$124,003	\$117,744	5.32%	476	436	9.17%	\$87,900	\$85,400	2.93%
Central Michigan Association of REALTORS®	83	88	-5.68%	\$92,181	\$177,424	19.06%	1,069	909	17.60%	\$92,214	\$86,018	7.20%
Clare-Gladwin Board of REALTORS®	53	46	15.22%	\$71,119	\$51,064	39.27%	753	663	13.57%	\$67,989	\$67,644	0.51%
Detroit Board of REALTORS®	463	463	0.00%	\$19,815	\$17,214	15.11%	6,224	6,457	-3.61%	\$17,279	\$16,068	7.54%
Down River Association of REALTORS®	83	157	-47.13%	\$85,689	\$78,702	8.88%	1,391	1,542	-9.79%	\$85,677	\$74,992	14.25%
Eastern U.P. Board of REALTORS®	30	35	-14.29%	\$79,797	\$99,454	-19.77%	424	403	5.21%	\$88,029	\$95,070	-7.41%
Emmet Association of REALTORS®	55	51	7.84%	\$375,504	\$166,854	125.05%	645	543	18.78%	\$241,645	\$275,582	-12.31%
Genesee County	441	460	-4.13%	\$81,504	\$75,973	7.28%	6,271	5,680	10.40%	\$79,989	\$72,466	10.38%
Grand Rapids Association of REALTORS®	722	682	5.87%	\$141,469	\$111,160	27.27%	11,702	10,135	15.46%	\$132,725	\$120,416	10.22%
Greater Kalamazoo Association of REALTORS®	328	266	23.31%	\$142,329	\$117,070	21.58%	3,933	3,231	21.73%	\$140,518	\$132,550	6.01%
Greater Lansing Association of REALTORS®	490	464	5.60%	\$104,021	\$100,984	3.01%	6,134	5,117	19.87%	\$104,432	\$101,688	2.70%
Greater Wayne County	1,240	1,249	-0.72%	\$101,570	\$85,797	18.38%	16,310	15,316	6.49%	\$99,410	\$88,905	11.82%
Hillsdale County Board of REALTORS®	36	40	-10.00%	\$77,279	\$66,747	15.78%	379	375	1.07%	\$78,224	\$74,858	4.50%
Huron County	8	11	-27.27%	\$52,190	\$120,082	-56.54%	143	113	26.55%	\$106,322	\$107,284	-0.90%
Jackson Area Association of REALTORS®	140	159	-11.95%	\$87,735	\$82,555	6.28%	2,054	1,818	12.98%	\$93,583	\$81,011	15.52%
Lapeer County	81	77	5.19%	\$116,000	\$116,554	-0.48%	1,059	920	15.11%	\$112,145	\$102,269	9.66%
Lenawee County Association of REALTORS®	71	84	-15.48%	\$87,968	\$99,643	-11.72%	1,082	936	15.60%	\$98,013	\$88,590	10.64%
Livingston County	224	203	10.34%	\$181,494	\$157,829	14.99%	2,761	2,453	12.56%	\$174,186	\$159,170	9.43%
Oakland County	1,329	1,398	-4.94%	\$186,110	\$148,749	25.12%	18,254	17,394	4.94%	\$175,082	\$152,245	15.00%
Macomb County	847	875	-3.20%	\$113,032	\$90,543	24.84%	11,608	10,388	11.74%	\$101,208	\$90,127	12.29%
Mason-Oceana-Manistee Board of REALTORS®	81	63	28.57%	\$115,547	\$122,490	-5.67%	900	763	17.96%	\$113,223	\$111,281	1.74%
Midland Board of REALTORS®	51	60	-15.00%	\$172,152	\$137,601	25.11%	906	852	6.34%	\$139,875	\$141,789	-1.35%
Monroe County Association of REALTORS®	100	104	-3.85%	\$123,680	\$112,942	9.51%	1,305	1,225	6.53%	\$120,673	\$112,756	7.02%
Northeastern Michigan Board of REALTORS®	46	45	2.22%	\$83,733	\$79,708	5.05%	695	605	14.88%	\$83,432	\$75,913	9.90%
Paul Bunyan Board of REALTORS®	109	107	1.87%	\$82,090	\$73,920	11.05%	1,471	1,260	16.75%	\$87,514	\$81,723	7.09%
Saginaw Board of REALTORS®	129	165	-21.82%	\$82,813	\$84,137	-1.57%	1,916	1,963	-2.39%	\$79,416	\$77,470	2.51%
Sanilac County	16	17	-5.88%	\$75,794	\$59,506	27.37%	184	139	32.37%	\$72,445	\$63,300	14.45%
Shiawassee Regional Board of REALTORS®	31	39	-20.51%	\$65,616	\$76,973	-14.75%	500	753	-33.60%	\$69,460	\$66,416	4.58%
Southwestern Michigan Association of REALTORS®	231	186	24.19%	\$185,116	\$176,101	5.12%	2,836	2,325	21.98%	\$169,574	\$160,264	5.81%
St. Clair County	110	104	5.77%	\$97,106	\$110,592	-12.19%	1,440	1,185	21.52%	\$104,935	\$100,447	4.47%
St. Joseph County Association of REALTORS®	39	51	-23.53%	\$96,529	\$69,261	39.37%	629	615	2.28%	\$100,611	\$89,242	12.74%
Traverse Area Association of REALTORS®	230	189	21.69%	\$230,857	\$167,712	37.65%	2,715	2,177	24.71%	\$202,582	\$180,619	12.16%
Tuscola County	26	20	30.00%	\$57,194	\$73,285	-21.96%	288	230	25.22%	\$62,944	\$70,028	-10.12%
Upper Peninsula Association of REALTORS® *	140	123	13.82%	\$110,775	\$90,016	23.06%	2,005	1,747	14.77%	\$101,621	\$96,170	5.67%
Water Wonderland Board of REALTORS®	124	143	-13.29%	\$104,591	\$101,358	3.19%	1,890	1,623	16.45%	\$97,204	\$92,164	5.47%
West Central Association of REALTORS®	88	92	-4.35%	\$67,933	\$110,234	-38.37%	1,182	1,033	14.42%	\$81,827	\$81,208	0.76%
West Michigan Lakeshore Association of REALTORS®	280	268	4.48%	\$152,891	\$126,226	21.12%	3,845	3,236	18.82%	\$141,210	\$130,016	8.61%
TOTALS	9,056	9,147	-0.99%	\$114,911	\$104,712	9.74%	124,052	112,896	9.88%	\$110,998	\$105,104	5.61%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula