

Residential Sales Statistics

Oct-18

Local Association	2018 YTD # Sales	2017 YTD # Sales	18-17 YTD % Change	2018 YTD Avg Price	2017 YTD Avg Price	18-17 YTD % Change	2018 Oct Sales	2017 Oct Sales	18-17 % Change	2018 Oct Avg Price	2017 Oct Avg Price	18-17 % Change
Ann Arbor Area Board of REALTORS®	2,846	2,992	-4.88%	\$349,323	\$331,995	5.22%	295	307	-3.91%	\$310,720	\$292,890	6.09%
Antrim Charlevoix Kalkaska Association of REALTORS®	539	542	-0.55%	\$281,931	\$264,982	6.40%	66	64	3.13%	\$310,042	\$250,928	23.56%
Battle Creek Area Association of REALTORS®	1,301	1,376	-5.45%	\$128,464	\$124,098	3.52%	145	150	-3.33%	\$132,428	\$121,999	8.55%
Bay County REALTOR® Association	941	1,145	-17.82%	\$171,104	\$94,252	81.54%	98	108	-9.26%	\$94,070	\$97,834	-3.85%
Branch County Association of REALTORS®	283	361	-21.61%	\$145,331	\$119,460	21.66%	42	44	-4.55%	\$141,412	\$135,364	4.47%
Central Michigan Association of REALTORS®	910	943	-3.50%	\$122,492	\$117,736	4.04%	94	104	-9.62%	\$124,172	\$125,602	-1.14%
Clare-Gladwin Board of REALTORS®	958	964	-0.62%	\$89,078	\$84,954	4.85%	117	114	2.63%	\$100,092	\$86,744	15.39%
Detroit Board of REALTORS®	3,869	3,731	3.70%	\$60,016	\$50,138	19.70%	396	386	2.59%	\$63,345	\$59,505	6.45%
Down River Association of REALTORS®	332	452	-26.55%	\$129,062	\$133,576	-3.38%	20	50	-60.00%	\$136,115	\$146,568	-7.13%
Eastern U.P. Board of REALTORS®	531	588	-9.69%	\$236,580	\$102,049	131.83%	75	71	5.63%	\$127,072	\$114,181	11.29%
Emmet Association of REALTORS®	754	748	0.80%	\$354,488	\$380,953	-6.95%	98	93	5.38%	\$403,241	\$360,333	11.91%
Genesee County	2,448	4,335	-43.53%	\$157,096	\$140,854	11.53%	263	416	-36.78%	\$159,256	\$147,771	7.77%
Grand Rapids Association of REALTORS®	11,058	11,410	-3.09%	\$227,185	\$208,761	8.83%	1,036	1017	1.87%	\$226,026	\$205,199	10.15%
Greater Kalamazoo Association of REALTORS®	4,395	4,545	-3.30%	\$197,436	\$185,479	6.45%	471	493	-4.46%	\$190,551	\$186,352	2.25%
Greater Lansing Association of REALTORS®	5,857	5,701	2.74%	\$165,755	\$157,173	5.46%	589	299	96.99%	\$172,559	\$154,683	11.56%
Greater Shiawassee Association of REALTORS®	384	413	-7.02%	\$123,222	\$119,852	2.81%	47	47	0.00%	\$138,118	\$141,180	-2.17%
Greater Wayne County	11,304	11,605	-2.59%	\$186,233	\$174,550	6.69%	1,222	1309	-6.65%	\$184,364	\$183,209	0.63%
Grosse Pointe	718	773	-7.12%	\$362,895	\$353,776	2.58%	73	68	7.35%	\$352,780	\$413,430	-14.67%
Hillsdale County Board of REALTORS®	359	400	-10.25%	\$123,667	\$120,849	2.33%	47	49	-4.08%	\$114,270	\$117,181	-2.48%
Huron County	74	76	-2.63%	\$157,946	\$129,750	21.73%	8	11	-27.27%	\$96,533	\$169,650	-43.10%
Jackson Area Association of REALTORS®	2,159	2,064	4.60%	\$158,264	\$150,859	4.91%	252	215	17.21%	\$166,092	\$149,940	10.77%
Lapeer County	952	1,027	-7.30%	\$200,814	\$196,950	1.96%	105	126	-16.67%	\$208,177	\$209,459	-0.61%
Lenawee County Association of REALTORS®	1,064	1,094	-2.74%	\$164,351	\$155,007	6.03%	96	113	-15.04%	\$177,597	\$156,998	13.12%
Livingston County	2,338	2,499	-6.44%	\$297,442	\$276,111	7.73%	288	281	2.49%	\$314,543	\$295,966	6.28%
Oakland County	13,972	14,760	-5.34%	\$310,405	\$292,925	5.97%	1,470	1571	-6.43%	\$303,161	\$286,731	5.73%
Macomb County	9,180	9,654	-4.91%	\$198,218	\$187,721	5.59%	1,070	1054	1.52%	\$199,889	\$189,956	5.23%
Mason-Oceana-Manistee Board of REALTORS®	956	1,600	-40.25%	\$172,676	\$103,545	66.76%	111	114	-2.63%	\$175,484	\$163,799	7.13%
Midland Board of REALTORS®	1,125	1,189	-5.38%	\$172,108	\$154,479	11.41%	99	110	-10.00%	\$181,837	\$140,278	29.63%
Monroe County Association of REALTORS®	1,155	1,214	-4.86%	\$196,203	\$179,367	9.39%	51	53	-3.77%	\$546,078	\$509,434	7.19%
Montcalm County Association of REALTORS	623	694	-10.23%	\$147,932	\$128,726	14.92%	64	86	-25.58%	\$153,272	\$128,065	19.68%
Northeastern Michigan Board of REALTORS®	777	889	-12.60%	\$120,835	\$108,505	11.36%	117	102	14.71%	\$120,445	\$116,529	3.36%
Saginaw Board of REALTORS®	1,994	2,100	-5.05%	\$115,691	\$108,981	6.16%	229	251	-8.76%	\$113,874	\$109,985	3.54%
Sanilac County	343	347	-1.15%	\$156,591	\$126,750	23.54%	52	43	20.93%	\$208,521	\$117,144	78.00%
Southwestern Michigan Association of REALTORS®	2,938	3,006	-2.26%	\$229,073	\$212,951	7.57%	324	325	-0.31%	\$245,492	\$230,387	6.56%
St. Clair County	1,891	1,923	-1.66%	\$180,172	\$161,043	11.88%	213	218	-2.29%	\$176,349	\$179,880	-1.96%
St. Joseph County Association of REALTORS®	738	768	-3.91%	\$169,631	\$140,447	20.78%	79	90	-12.22%	\$163,955	\$149,383	9.75%
Traverse Area Association of REALTORS®	2,641	2,840	-7.01%	\$280,050	\$270,476	3.54%	320	365	-12.33%	\$270,894	\$289,098	-6.30%
Tuscola County	306	372	-17.74%	\$117,602	\$103,271	13.88%	43	35	22.86%	\$116,970	\$100,634	16.23%
Upper Peninsula Association of REALTORS® *	2,422	2,463	-1.66%	\$127,095	\$118,287	7.45%	304	268	13.43%	\$125,107	\$117,648	6.34%
Water Wonderland Board of REALTORS®	2,015	1,909	5.55%	\$134,895	\$134,460	0.32%	270	256	5.47%	\$131,213	\$138,793	-5.46%
West Central Association of REALTORS®	1,363	1,626	-16.17%	\$135,731	\$123,291	10.09%	152	170	-10.59%	\$139,809	\$125,519	11.39%
West Michigan Lakeshore Association of REALTORS®	4,754	4,929	-3.55%	\$215,265	\$202,770	6.16%	540	623	-13.32%	\$225,962	\$197,288	14.53%
<b>TOTALS</b>	<b>105,567</b>	<b>112,067</b>	<b>-5.80%</b>	<b>\$185,008</b>	<b>\$167,432</b>	<b>10.50%</b>	<b>11,451</b>	<b>11,669</b>	<b>-1.87%</b>	<b>\$191,473</b>	<b>\$181,274</b>	<b>5.63%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula