

Residential Sales Statistics
November 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Nov Sales	2012 Nov Sales	13-12 Nov % Change	2013 Nov Avg Price	2012 Nov Avg Price	13-12 Nov % Change
Ann Arbor Area Board of REALTORS®	3,050	3,067	-0.55%	\$253,667	\$217,723	16.51%	269	261	3.07%	\$256,666	\$227,652	12.74%
Antrim Charlevoix Kalkaska Association of REALTORS®	550	566	-2.83%	\$203,643	\$181,525	12.18%	60	55	9.09%	\$204,695	\$153,555	33.30%
Battle Creek Area Association of REALTORS®	1,430	1,339	6.80%	\$90,149	\$82,675	9.04%	126	132	-4.55%	\$99,165	\$94,945	4.44%
Bay County REALTOR® Association	1,107	1,288	-14.05%	\$74,839	\$73,086	2.40%	92	98	-6.12%	\$74,974	\$60,621	23.68%
Branch County Association of REALTORS®	418	457	-8.53%	\$104,347	\$84,543	23.42%	33	34	-2.94%	\$91,646	\$92,106	-0.50%
Central Michigan Association of REALTORS®	946	894	5.82%	\$96,590	\$92,560	4.35%	81	79	2.53%	\$93,988	\$87,234	7.74%
Clare-Gladwin Board of REALTORS®	812	713	13.88%	\$67,653	\$67,026	0.94%	81	56	44.64%	\$58,226	\$70,582	-17.51%
Detroit Board of REALTORS®	5,162	5,761	-10.40%	\$21,922	\$17,075	28.38%	393	453	-13.25%	\$26,395	\$19,558	34.96%
Down River Association of REALTORS®	1,023	1,529	-33.09%	\$104,573	\$86,084	21.48%	73	136	-46.32%	\$100,140	\$83,649	19.72%
Eastern U.P. Board of REALTORS®	403	428	-5.84%	\$97,138	\$87,523	10.98%	37	28	32.14%	\$82,878	\$80,414	3.06%
Emmet Association of REALTORS®	718	617	16.37%	\$284,939	\$227,504	25.25%	56	52	7.69%	\$277,916	\$196,177	41.67%
Genesee County	5,470	5,830	-6.17%	\$90,740	\$79,874	13.60%	460	518	-11.20%	\$101,398	\$92,312	9.84%
Grand Rapids Association of REALTORS®	11,614	10,980	5.77%	\$152,730	\$132,150	15.57%	766	833	-8.04%	\$148,626	\$131,750	12.81%
Greater Kalamazoo Association of REALTORS®	4,174	3,605	15.78%	\$150,932	\$140,353	7.54%	324	319	1.57%	\$139,019	\$152,384	-8.77%
Greater Lansing Association of REALTORS®	5,828	5,563	4.76%	\$116,487	\$104,955	10.99%	476	535	-11.03%	\$121,367	\$106,414	14.05%
Greater Shiawassee Association of REALTORS®	297	541	-45.10%	\$75,990	\$67,492	12.59%	36	48	-25.00%	\$72,106	\$78,025	-7.59%
Greater Wayne County	14,608	15,070	-3.07%	\$125,854	\$99,232	26.83%	1,138	1337	-14.88%	\$126,295	\$106,254	18.86%
Hillsdale County Board of REALTORS®	402	382	5.24%	\$95,637	\$78,476	21.87%	36	42	-14.29%	\$73,115	\$71,494	2.27%
Huron County	129	135	-4.44%	\$108,070	\$109,530	-1.33%	16	12	33.33%	\$116,359	\$80,346	44.82%
Jackson Area Association of REALTORS®	2,040	1,899	7.42%	\$108,848	\$94,754	14.87%	174	195	-10.77%	\$109,841	\$99,623	10.26%
Lapeer County	997	978	1.94%	\$129,729	\$111,836	16.00%	82	87	-5.75%	\$123,242	\$114,933	7.23%
Lenawee County Association of REALTORS®	936	1,011	-7.42%	\$110,938	\$98,688	12.41%	86	86	0.00%	\$103,684	\$116,157	-10.74%
Livingston County	2,758	2,537	8.71%	\$198,395	\$173,541	14.32%	226	238	-5.04%	\$212,511	\$186,114	14.18%
Oakland County	17,800	16,925	5.17%	\$212,202	\$174,216	21.80%	1,395	1470	-5.10%	\$220,198	\$177,837	23.82%
Macomb County	11,077	10,830	2.28%	\$124,203	\$100,273	23.87%	919	921	-0.22%	\$127,425	\$107,241	18.82%
Mason-Oceana-Manistee Board of REALTORS®	899	900	-0.11%	\$124,851	\$112,384	11.09%	79	78	1.28%	\$112,755	\$106,330	6.04%
Midland Board of REALTORS®	952	908	4.85%	\$153,392	\$138,022	11.14%	71	63	12.70%	\$142,207	\$146,152	-2.70%
Monroe County Association of REALTORS®	1,329	1,247	6.58%	\$128,723	\$122,050	5.47%	114	111	2.70%	\$137,184	\$130,640	5.01%
Montcalm County Association of REALTORS	105	102	2.94%	\$96,757	\$95,400	1.42%	9	5	80.00%	\$88,856	\$83,880	5.93%
Northeastern Michigan Board of REALTORS®	676	664	1.81%	\$84,150	\$82,722	1.73%	55	50	10.00%	\$82,670	\$79,090	4.53%
Paul Bunyan Board of REALTORS®	1,445	1,378	4.86%	\$94,142	\$87,183	7.98%	126	108	16.67%	\$94,753	\$96,499	-1.81%
Saginaw Board of REALTORS®	1,906	1,914	-0.42%	\$82,300	\$78,640	4.65%	177	178	-0.56%	\$72,417	\$90,460	-19.95%
Sanilac County	165	168	-1.79%	\$80,686	\$72,126	11.87%	20	14	42.86%	\$80,277	\$104,375	-23.09%
Southwestern Michigan Association of REALTORS®	2,869	2,605	10.13%	\$182,548	\$168,196	8.53%	234	213	9.86%	\$186,052	\$179,200	3.82%
St. Clair County	1,425	1,330	7.14%	\$121,298	\$105,582	14.88%	123	127	-3.15%	\$130,864	\$100,452	30.28%
St. Joseph County Association of REALTORS®	506	585	-13.50%	\$104,481	\$98,700	5.86%	37	40	-7.50%	\$112,825	\$101,629	11.02%
Traverse Area Association of REALTORS®	2,658	2,481	7.13%	\$217,083	\$202,125	7.40%	191	230	-16.96%	\$216,341	\$199,737	8.31%
Tuscola County	276	262	5.34%	\$71,161	\$63,515	12.04%	20	21	-4.76%	\$64,198	\$79,719	-19.47%
Upper Peninsula Association of REALTORS® *	1,906	1,876	1.60%	\$105,135	\$100,828	4.27%	147	170	-13.53%	\$100,945	\$98,618	2.36%
Water Wonderland Board of REALTORS®	1,921	1,794	7.08%	\$115,688	\$96,946	19.33%	169	149	13.42%	\$124,244	\$97,958	26.83%
West Central Association of REALTORS®	1,209	1,162	4.04%	\$88,144	\$83,458	5.61%	114	94	21.28%	\$97,747	\$85,386	14.48%
West Michigan Lakeshore Association of REALTORS®	3,948	3,565	10.74%	\$155,947	\$140,573	10.94%	307	296	3.72%	\$156,238	\$163,109	-4.21%
TOTALS	117,944	115,886	1.78%	\$123,969	\$110,265	12.43%	9,428	9,972	-5.46%	\$122,915	\$112,634	9.13%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula