

| Local Association                                   | 2024 YTD # Sales | 2023 YTD # Sales | 23-24 YTD % Change | 2024 YTD Avg Price | 2023 YTD Avg Price | 23-24 YTD % Change | 2024 Jul Sales | 2023 Jul Sales | 23-24 % Change | 2024 Jul Avg Price | 2023 Jul Avg Price | 23-24 % Change |
|---|------------------|------------------|--------------------|--------------------|--------------------|--------------------|----------------|----------------|----------------|--------------------|--------------------|----------------|
| Ann Arbor Area Board of REALTORS®                   | 1,548            | 1,750            | -11.54%            | \$507,262          | \$477,372          | 6.26%              | 267            | 282            | -5.32%         | \$553,648          | \$477,651          | 15.91%         |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 323              | 286              | 12.94%             | \$494,679          | \$430,942          | 14.79%             | 56             | 44             | 27.27%         | \$610,254          | \$461,236          | 32.31%         |
| Battle Creek Area Association of REALTORS®          | 893              | 1,103            | -19.04%            | \$221,820          | \$215,085          | 3.13%              | 145            | 186            | -22.04%        | \$235,340          | \$242,051          | -2.77%         |
| Bay County REALTOR® Association                     | 604              | 592              | 2.03%              | \$168,757          | \$159,663          | 5.70%              | 97             | 88             | 10.23%         | \$185,022          | \$160,904          | 14.99%         |
| Branch County Association of REALTORS®              | 232              | 229              | 1.31%              | \$253,798          | \$236,374          | 7.37%              | 44             | 41             | 7.32%          | \$309,184          | \$239,676          | 29.00%         |
| Central Michigan Association of REALTORS®           | 500              | 543              | -7.92%             | \$200,300          | \$197,449          | 1.44%              | 102            | 89             | 14.61%         | \$225,609          | \$214,112          | 5.37%          |
| Clare-Gladwin Board of REALTORS®                    | 323              | 420              | -23.10%            | \$182,015          | \$160,940          | 13.10%             | 61             | 80             | -23.75%        | \$232,121          | \$161,012          | 44.16%         |
| Detroit Board of REALTORS®                          | 3,054            | 3,109            | -1.77%             | \$109,334          | \$106,252          | 2.90%              | 408            | 481            | -15.18%        | \$119,116          | \$114,080          | 4.41%          |
| Eastern U.P. Board of REALTORS®                     | 283              | 265              | 6.79%              | \$197,584          | \$183,116          | 7.90%              | 42             | 72             | -41.67%        | \$199,071          | \$174,727          | 13.93%         |
| Emmet Association of REALTORS®                      | 384              | 371              | 3.50%              | \$615,774          | \$516,647          | 19.19%             | 73             | 64             | 14.06%         | \$649,105          | \$530,655          | 22.32%         |
| Genesee County                                      | 2,670            | 2,912            | -8.31%             | \$206,529          | \$208,273          | -0.84%             | 448            | 398            | 12.56%         | \$211,140          | \$233,806          | -9.69%         |
| Grand Rapids Association of REALTORS®               | 5,772            | 5,820            | -0.82%             | \$382,473          | \$355,051          | 7.72%              | 944            | 889            | 6.19%          | \$386,027          | \$363,823          | 6.10%          |
| Greater Kalamazoo Association of REALTORS®          | 2,119            | 2,053            | 3.21%              | \$309,368          | \$296,607          | 4.30%              | 408            | 352            | 15.91%         | \$318,551          | \$305,460          | 4.29%          |
| Greater Lansing Association of REALTORS®            | 2,926            | 3,056            | -4.25%             | \$261,850          | \$238,290          | 9.89%              | 537            | 445            | 20.67%         | \$264,398          | \$261,252          | 1.20%          |
| Greater Metropolitan Association of REALTORS®       | 5,181            | 3,097            | 67.29%             | \$550,642          | \$308,543          | 78.47%             | 3,369          | 3097           | 8.78%          | \$363,251          | \$308,543          | 17.73%         |
| Greater Shiawassee Association of REALTORS®         | 116              | 180              | -35.56%            | \$179,328          | \$166,683          | 7.59%              | 0              | 0              | 0.00%          | \$0                | \$0                | 0.00%          |
| Greater Wayne County                                | 5,318            | 5,752            | -7.55%             | \$285,197          | \$257,829          | 10.61%             | 910            | 857            | 6.18%          | \$315,178          | \$276,832          | 13.85%         |
| Grosse Pointe                                       | 395              | 398              | -0.75%             | \$554,967          | \$459,903          | 20.67%             | 77             | 74             | 4.05%          | \$644,113          | \$521,110          | 23.60%         |
| Hillsdale County Board of REALTORS®                 | 245              | 244              | 0.41%              | \$239,256          | \$205,639          | 16.35%             | 44             | 43             | 2.33%          | \$261,732          | \$215,859          | 21.25%         |
| Huron County  | 135              | 115              | 17.39%             | \$221,385          | \$198,437          | 11.56%             | 13             | 10             | 30.00%         | \$182,577          | \$178,600          | 2.23%          |
| Jackson Area Association of REALTORS®               | 927              | 849              | 9.19%              | \$238,244          | \$216,914          | 9.83%              | 160            | 113            | 41.59%         | \$249,934          | \$264,946          | -5.67%         |
| Lapeer County                                       | 445              | 484              | -8.06%             | \$333,644          | \$297,399          | 12.19%             | 73             | 77             | -5.19%         | \$323,649          | \$328,890          | -1.59%         |
| Lenawee County Association of REALTORS®             | 651              | 604              | 7.78%              | \$252,272          | \$243,019          | 3.81%              | 100            | 109            | -8.26%         | \$279,904          | \$272,318          | 2.79%          |
| Livingston County                                   | 1,037            | 1,097            | -5.47%             | \$453,434          | \$423,320          | 7.11%              | 185            | 218            | -15.14%        | \$459,773          | \$435,593          | 5.55%          |
| Oakland County                                      | 6,633            | 16,908           | -60.77%            | \$468,670          | \$446,790          | 4.90%              | 1,166          | 1108           | 5.23%          | \$497,063          | \$456,082          | 8.99%          |
| Macomb County                                       | 4,465            | 4,983            | -10.40%            | \$309,001          | \$281,275          | 9.86%              | 813            | 721            | 12.76%         | \$326,273          | \$298,243          | 9.40%          |
| Mason-Oceana-Manistee Board of REALTORS®            | 495              | 527              | -6.07%             | \$277,317          | \$267,527          | 3.66%              | 84             | 101            | -16.83%        | \$292,661          | \$283,279          | 3.31%          |
| Midland Board of REALTORS®                          | 459              | 474              | -3.16%             | \$282,458          | \$254,312          | 11.07%             | 75             | 85             | -11.76%        | \$309,846          | \$285,725          | 8.44%          |
| Monroe Down River Association of REALTORS®          | 4,607            | 3,950            | 16.63%             | \$336,732          | \$293,674          | 14.66%             | 148            | 137            | 8.03%          | \$269,306          | \$266,369          | 1.10%          |
| Montcalm County Association of REALTORS             | 187              | 210              | -10.95%            | \$234,793          | \$238,617          | -1.60%             | 0              | 0              | 0.00%          | \$0                | \$0                | 0.00%          |
| Northeastern Michigan Board of REALTORS®            | 375              | 420              | -10.71%            | \$226,814          | \$197,156          | 15.04%             | 82             | 92             | -10.87%        | \$253,414          | \$195,434          | 29.67%         |
| Saginaw Board of REALTORS®                          | 1,285            | 1,180            | 8.90%              | \$199,604          | \$185,811          | 7.42%              | 221            | 203            | 8.87%          | \$207,913          | \$220,194          | -5.58%         |
| Sanilac County                                      | 190              | 222              | -14.41%            | \$221,480          | \$206,229          | 7.40%              | 36             | 30             | 20.00%         | \$255,600          | \$186,194          | 37.28%         |
| Southwestern Michigan Association of REALTORS®      | 1,511            | 1,478            | 2.23%              | \$365,304          | \$355,530          | 2.75%              | 299            | 244            | 22.54%         | \$387,291          | \$379,709          | 2.00%          |
| St. Clair County                                    | 939              | 1,017            | -7.67%             | \$263,683          | \$257,414          | 2.44%              | 164            | 187            | -12.30%        | \$261,757          | \$261,135          | 0.24%          |
| St. Joseph County Association of REALTORS®          | 360              | 364              | -1.10%             | \$257,364          | \$236,818          | 8.68%              | 49             | 59             | -16.95%        | \$279,858          | \$234,490          | 19.35%         |
| Aspire North Association of REALTORS®               | 1,375            | 1,345            | 2.23%              | \$523,320          | \$474,806          | 10.22%             | 237            | 299            | -20.74%        | \$575,769          | \$467,212          | 23.24%         |
| Tuscola County                                      | 194              | 256              | -24.22%            | \$178,844          | \$182,706          | -2.11%             | 31             | 34             | -8.82%         | \$191,010          | \$211,894          | -9.86%         |
| Upper Peninsula Association of REALTORS® *          | 1,302            | 1,249            | 4.24%              | \$212,658          | \$198,165          | 7.31%              | 281            | 237            | 18.57%         | \$222,400          | \$218,517          | 1.78%          |
| Water Wonderland Board of REALTORS®                 | 1,326            | 1,342            | -1.19%             | \$254,482          | \$224,625          | 13.29%             | 251            | 262            | -4.20%         | \$270,667          | \$234,301          | 15.52%         |
| West Central Association of REALTORS®               | 1,115            | 1,063            | 4.89%              | \$289,800          | \$262,348          | 10.46%             | 167            | 153            | 9.15%          | \$281,942          | \$223,316          | 26.25%         |
| West Michigan Lakeshore Association of REALTORS®    | 2,774            | 2,647            | 4.80%              | \$353,419          | \$341,468          | 3.50%              | 504            | 390            | 29.23%         | \$368,807          | \$350,759          | 5.15%          |
| <b>TOTALS</b>                                       | <b>65,673</b>    | <b>74,964</b>    | <b>-12.39%</b>     | <b>\$301,801</b>   | <b>\$272,977</b>   | <b>10.56%</b>      | <b>13,171</b>  | <b>12,451</b>  | <b>5.78%</b>   | <b>\$305,483</b>   | <b>\$274,190</b>   | <b>11.41%</b>  |

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula