

**Residential Sales Statistics
January 2014**

Local Association	2014 YTD # Sales	2013 YTD # Sales	14-13 YTD % Change	2014 YTD Avg Price	2013 YTD Avg Price	14-13 YTD % Change	2014 Jan Sales	2013 Jan Sales	14-13 % Change	2014 Jan Avg Price	2013 Jan Avg Price	14-13 % Change
Ann Arbor Area Board of REALTORS®	152	183	-16.94%	\$242,596	\$224,686	7.97%	152	183	-16.94%	\$242,596	\$224,686	7.97%
Antrim Charlevoix Kalkaska Association of REALTORS®	30	43	-30.23%	\$179,975	\$171,366	5.02%	30	43	-30.23%	\$179,975	\$171,366	5.02%
Battle Creek Area Association of REALTORS®	107	97	10.31%	\$81,623	\$81,928	-0.37%	107	97	10.31%	\$81,623	\$81,928	-0.37%
Bay County REALTOR® Association	72	84	-14.29%	\$85,580	\$58,651	45.92%	72	84	-14.29%	\$85,580	\$58,651	45.92%
Branch County Association of REALTORS®	21	33	-36.36%	\$63,959	\$81,530	-21.55%	21	33	-36.36%	\$63,959	\$81,530	-21.55%
Central Michigan Association of REALTORS®	59	75	-21.33%	\$101,374	\$79,907	26.86%	59	75	-21.33%	\$101,374	\$79,907	26.86%
Clare-Gladwin Board of REALTORS®	52	40	30.00%	\$66,335	\$66,365	-0.05%	52	40	30.00%	\$66,335	\$66,365	-0.05%
Detroit Board of REALTORS®	380	478	-20.50%	\$24,499	\$18,495	32.46%	380	478	-20.50%	\$24,499	\$18,495	32.46%
Down River Association of REALTORS®	67	88	-23.86%	\$103,451	\$87,164	18.69%	67	88	-23.86%	\$103,451	\$87,164	18.69%
Eastern U.P. Board of REALTORS®	20	29	-31.03%	\$96,270	\$83,528	15.26%	20	29	-31.03%	\$96,270	\$83,528	15.26%
Emmet Association of REALTORS®	33	47	-29.79%	\$160,568	\$199,233	-19.41%	33	47	-29.79%	\$160,568	\$199,233	-19.41%
Genesee County	340	372	-8.60%	\$91,229	\$74,035	23.22%	340	372	-8.60%	\$91,229	\$74,035	23.22%
Grand Rapids Association of REALTORS®	746	903	-17.39%	\$142,740	\$132,894	7.41%	746	903	-17.39%	\$142,740	\$132,894	7.41%
Greater Kalamazoo Association of REALTORS®	227	246	-7.72%	\$132,424	\$140,535	-5.77%	227	246	-7.72%	\$132,424	\$140,535	-5.77%
Greater Lansing Association of REALTORS®	405	506	-19.96%	\$122,963	\$111,646	10.14%	405	506	-19.96%	\$122,963	\$111,646	10.14%
Greater Shiawassee Association of REALTORS®	11	41	-73.17%	\$84,773	\$73,061	16.03%	11	41	-73.17%	\$84,773	\$73,061	16.03%
Greater Wayne County	963	1,142	-15.67%	\$126,146	\$101,202	24.65%	963	1,142	-15.67%	\$126,146	\$101,202	24.65%
Hillsdale County Board of REALTORS®	29	33	-12.12%	\$87,041	\$77,403	12.45%	29	33	-12.12%	\$87,041	\$77,403	12.45%
Huron County	2	6	-66.67%	\$113,252	\$93,092	21.66%	2	6	-66.67%	\$113,252	\$93,092	21.66%
Jackson Area Association of REALTORS®	108	115	-6.09%	\$99,071	\$90,098	9.96%	108	115	-6.09%	\$99,071	\$90,098	9.96%
Lapeer County	74	76	-2.63%	\$239,163	\$120,177	99.01%	74	76	-2.63%	\$239,163	\$120,177	99.01%
Lenawee County Association of REALTORS®	60	67	-10.45%	\$97,775	\$91,634	6.70%	60	67	-10.45%	\$97,775	\$91,634	6.70%
Livingston County	175	203	-13.79%	\$196,524	\$174,746	12.46%	175	203	-13.79%	\$196,524	\$174,746	12.46%
Oakland County	1,120	1,256	-10.83%	\$202,013	\$174,142	16.01%	1,120	1,256	-10.83%	\$202,013	\$174,142	16.01%
Macomb County	718	835	-14.01%	\$129,404	\$104,478	23.86%	718	835	-14.01%	\$129,404	\$104,478	23.86%
Mason-Oceana-Manistee Board of REALTORS®	42	60	-30.00%	\$124,104	\$102,307	21.31%	42	60	-30.00%	\$124,104	\$102,307	21.31%
Midland Board of REALTORS®	58	47	23.40%	\$140,299	\$124,775	12.44%	58	47	23.40%	\$140,299	\$124,775	12.44%
Monroe County Association of REALTORS®	79	98	-19.39%	\$124,139	\$115,112	7.84%	79	98	-19.39%	\$124,139	\$115,112	7.84%
Montcalm County Association of REALTORS	5	6	-16.67%	\$66,140	\$71,983	-8.12%	5	6	-16.67%	\$66,140	\$71,983	-8.12%
Northeastern Michigan Board of REALTORS®	29	39	-25.64%	\$75,910	\$60,726	25.01%	29	39	-25.64%	\$75,910	\$60,726	25.01%
Paul Bunyan Board of REALTORS®	78	92	-15.22%	\$85,639	\$73,479	16.55%	78	92	-15.22%	\$85,639	\$73,479	16.55%
Saginaw Board of REALTORS®	125	136	-8.09%	\$76,259	\$63,024	21.00%	125	136	-8.09%	\$76,259	\$63,024	21.00%
Sanilac County	13	16	-18.75%	\$78,189	\$73,351	6.60%	13	16	-18.75%	\$78,189	\$73,351	6.60%
Southwestern Michigan Association of REALTORS®	164	155	5.81%	\$184,617	\$164,037	12.55%	164	155	5.81%	\$184,617	\$164,037	12.55%
St. Clair County	99	101	-1.98%	\$105,735	\$106,820	-1.02%	99	101	-1.98%	\$105,735	\$106,820	-1.02%
St. Joseph County Association of REALTORS®	31	37	-16.22%	\$115,955	\$77,730	49.18%	31	37	-16.22%	\$115,955	\$77,730	49.18%
Traverse Area Association of REALTORS®	176	159	10.69%	\$216,540	\$185,561	16.69%	176	159	10.69%	\$216,540	\$185,561	16.69%
Tuscola County	16	17	-5.88%	\$99,063	\$51,559	92.13%	16	17	-5.88%	\$99,063	\$51,559	92.13%
Upper Peninsula Association of REALTORS® *	97	134	-27.61%	\$121,723	\$97,463	24.89%	97	134	-27.61%	\$121,723	\$97,463	24.89%
Water Wonderland Board of REALTORS®	110	107	2.80%	\$93,836	\$91,344	2.73%	110	107	2.80%	\$93,836	\$91,344	2.73%
West Central Association of REALTORS®	68	96	-29.17%	\$80,686	\$70,249	14.86%	68	96	-29.17%	\$80,686	\$70,249	14.86%
West Michigan Lakeshore Association of REALTORS®	227	219	3.65%	\$152,688	\$127,855	19.42%	227	219	3.65%	\$152,688	\$127,855	19.42%
TOTALS	7,388	8,517	-13.26%	\$119,340	\$104,033	14.71%	7,388	8,517	-13.26%	\$119,340	\$104,033	14.71%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula