

**Residential Sales Statistics
February 2016**

Local Association	2016 YTD # Sales	2015 YTD # Sales	16-15 YTD % Change	2016 YTD Avg Price	2015 YTD Avg Price	16-15 YTD % Change	2016 Feb Sales	2015 Feb Sales	16-15 % Change	2016 Feb Avg Price	2015 Feb Avg Price	16-15 % Change
Ann Arbor Area Board of REALTORS®	374	306	22.22%	\$261,187	\$253,148	3.18%	183	148	23.65%	\$265,746	\$274,182	-3.08%
Antrim Charlevoix Kalkaska Association of REALTORS®	56	56	0.00%	\$184,777	\$181,927	1.57%	27	21	28.57%	\$150,615	\$167,517	-10.09%
Battle Creek Area Association of REALTORS®	171	159	7.55%	\$113,246	\$96,698	17.11%	86	77	11.69%	\$120,456	\$96,268	25.13%
Bay County REALTOR® Association	149	160	-6.88%	\$74,678	\$70,108	6.52%	76	71	7.04%	\$81,356	\$69,504	17.05%
Branch County Association of REALTORS®	64	41	56.10%	\$66,621	\$111,767	-40.39%	33	17	94.12%	\$48,875	\$114,059	-57.15%
Central Michigan Association of REALTORS®	117	103	13.59%	\$94,801	\$96,044	-1.29%	77	44	75.00%	\$99,607	\$87,046	14.43%
Clare-Gladwin Board of REALTORS®	109	95	14.74%	\$77,145	\$59,563	29.52%	53	43	23.26%	\$58,998	\$60,993	-3.27%
Detroit Board of REALTORS®	578	533	8.44%	\$44,781	\$34,845	28.52%	275	274	0.36%	\$47,860	\$32,562	46.98%
Down River Association of REALTORS®	146	159	-8.18%	\$134,470	\$98,066	37.12%	84	92	-8.70%	\$146,030	\$103,868	40.59%
Eastern U.P. Board of REALTORS®	90	99	-9.09%	\$68,777	\$62,831	9.46%	58	63	-7.94%	\$42,910	\$40,075	7.08%
Emmet Association of REALTORS®	82	75	9.33%	\$188,210	\$328,838	-42.77%	47	36	30.56%	\$181,845	\$473,235	-61.57%
Genesee County	636	579	9.84%	\$112,996	\$104,699	7.92%	328	299	9.70%	\$110,993	\$110,406	0.53%
Grand Rapids Association of REALTORS®	1,932	1,679	15.07%	\$185,460	\$164,851	12.50%	1,047	879	19.11%	\$187,326	\$167,445	11.87%
Greater Kalamazoo Association of REALTORS®	490	473	3.59%	\$142,717	\$139,124	2.58%	242	279	-13.26%	\$142,341	\$126,113	12.87%
Greater Lansing Association of REALTORS®	429	776	-44.72%	\$137,596	\$126,136	9.09%	388	373	4.02%	\$131,849	\$124,003	6.33%
Greater Shiawassee Association of REALTORS®	41	39	5.13%	\$87,858	\$102,027	-13.89%	21	15	40.00%	\$109,983	\$105,980	3.78%
Greater Wayne County	2,036	1,893	7.55%	\$141,446	\$129,677	9.08%	1,023	946	8.14%	\$141,207	\$131,077	7.73%
Grosse Pointe	98	83	18.07%	\$285,306	\$255,299	11.75%	51	42	21.43%	\$271,079	\$276,000	-1.78%
Hillsdale County Board of REALTORS®	40	61	-34.43%	\$93,035	\$76,187	22.11%	23	26	-11.54%	\$97,474	\$74,150	31.46%
Huron County	10	7	42.86%	\$79,750	\$97,429	-18.15%	6	2	200.00%	\$68,333	\$154,500	-55.77%
Jackson Area Association of REALTORS®	244	247	-1.21%	\$123,008	\$100,419	22.50%	118	111	6.31%	\$111,654	\$98,305	13.58%
Lapeer County	104	122	-14.75%	\$147,008	\$142,358	3.27%	52	57	-8.77%	\$145,381	\$126,813	14.64%
Lenawee County Association of REALTORS®	161	130	23.85%	\$126,920	\$101,432	25.13%	82	70	17.14%	\$129,159	\$94,322	36.93%
Livingston County	378	309	22.33%	\$223,650	\$220,576	1.39%	202	159	27.04%	\$229,728	\$232,532	-1.21%
Oakland County	2,403	2,052	17.11%	\$239,882	\$223,246	7.45%	1,168	986	18.46%	\$245,940	\$230,023	6.92%
Macomb County	1,512	1,328	13.86%	\$150,194	\$135,264	11.04%	746	651	14.59%	\$139,769	\$135,253	3.34%
Mason-Oceana-Manistee Board of REALTORS®	98	92	6.52%	\$122,587	\$158,547	-22.68%	47	48	-2.08%	\$121,675	\$176,284	-30.98%
Midland Board of REALTORS®	124	117	5.98%	\$150,298	\$135,308	11.08%	65	61	6.56%	\$151,867	\$133,453	13.80%
Monroe County Association of REALTORS®	194	167	16.17%	\$148,418	\$136,898	8.41%	85	96	-11.46%	\$148,471	\$132,813	11.79%
Montcalm County Association of REALTORS	85	64	32.81%	\$103,294	\$101,259	2.01%	52	31	67.74%	\$105,817	\$86,054	22.97%
Northeastern Michigan Board of REALTORS®	98	81	20.99%	\$81,432	\$90,938	-10.45%	45	39	15.38%	\$74,763	\$80,684	-7.34%
Paul Bunyan Board of REALTORS®	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Saginaw Board of REALTORS®	271	275	-1.45%	\$86,529	\$75,182	15.09%	141	143	-1.40%	\$87,355	\$67,722	28.99%
Sanilac County	18	34	-47.06%	\$76,351	\$83,017	-8.03%	6	14	-57.14%	\$64,133	\$52,531	22.09%
Southwestern Michigan Association of REALTORS®	344	333	3.30%	\$167,664	\$173,591	-3.41%	182	175	4.00%	\$153,649	\$139,234	10.35%
St. Clair County	230	192	19.79%	\$129,522	\$121,631	6.49%	110	80	37.50%	\$126,414	\$116,865	8.17%
St. Joseph County Association of REALTORS®	117	78	50.00%	\$100,024	\$122,936	-18.64%	54	36	50.00%	\$85,660	\$129,766	-33.99%
Traverse Area Association of REALTORS®	335	306	9.48%	\$212,821	\$230,520	-7.68%	149	154	-3.25%	\$226,617	\$213,492	6.15%
Tuscola County	37	34	8.82%	\$91,379	\$83,938	8.86%	15	18	-16.67%	\$71,694	\$74,132	-3.29%
Upper Peninsula Association of REALTORS® *	256	227	12.78%	\$112,071	\$92,341	21.37%	124	116	6.90%	\$99,860	\$88,657	12.64%
Water Wonderland Board of REALTORS®	228	236	-3.39%	\$109,251	\$85,128	28.34%	115	110	4.55%	\$102,156	\$83,803	21.90%
West Central Association of REALTORS®	145	182	-20.33%	\$103,231	\$88,735	16.34%	71	90	-21.11%	\$104,380	\$93,485	11.66%
West Michigan Lakeshore Association of REALTORS®	654	592	10.47%	\$171,302	\$157,731	8.60%	328	311	5.47%	\$168,270	\$149,739	12.38%
TOTALS	15,684	14,574	7.62%	\$132,183	\$129,768	1.86%	8,085	7,303	10.71%	\$128,555	\$131,546	-2.27%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula