

Local Association	2020 YTD # Sales	2019 YTD # Sales	20-19 YTD % Change	2020 YTD Avg Price	2019 YTD Avg Price	20-19 YTD % Change	2020 Dec Sales	2019 Dec Sales	20-19 % Change	2020 Dec Avg Price	2019 Dec Avg Price	20-19 % Change
Ann Arbor Area Board of REALTORS®	3,767	3,872	-2.71%	\$374,991	\$360,285	4.08%	381	315	20.95%	\$351,524	\$328,731	6.93%
Antrim Charlevoix Kalkaska Association of REALTORS®	581	543	7.00%	\$347,315	\$297,395	16.79%	76	47	61.70%	\$314,916	\$310,148	1.54%
Battle Creek Area Association of REALTORS®	1,807	1,753	3.08%	\$166,771	\$144,930	15.07%	209	162	29.01%	\$190,640	\$156,654	21.70%
Bay County REALTOR® Association	898	932	-3.65%	\$123,258	\$113,010	9.07%	0	0	0.00%	\$0	\$0	0.00%
Branch County Association of REALTORS®	443	380	16.58%	\$170,052	\$154,966	9.73%	34	14	142.86%	\$165,674	\$105,071	57.68%
Central Michigan Association of REALTORS®	891	953	-6.51%	\$152,336	\$131,455	15.88%	0	0	0.00%	\$0	\$0	0.00%
Clare-Gladwin Board of REALTORS®	774	696	11.21%	\$109,346	\$91,293	19.77%	0	0	0.00%	\$0	\$0	0.00%
Detroit Board of REALTORS®	3,168	3,598	-11.95%	\$89,115	\$69,340	28.52%	414	368	12.50%	\$107,470	\$76,247	40.95%
Eastern U.P. Board of REALTORS®	646	670	-3.58%	\$143,543	\$116,928	22.76%	51	49	4.08%	\$150,159	\$103,803	44.66%
Emmet Association of REALTORS®	918	852	7.75%	\$461,931	\$341,589	35.23%	82	83	-1.20%	\$551,996	\$322,371	71.23%
Genesee County	5,221	5,191	0.58%	\$155,092	\$157,392	-1.46%	535	437	22.43%	\$179,816	\$152,871	17.63%
Grand Rapids Association of REALTORS®	9,285	9,193	1.00%	\$262,010	\$241,289	8.59%	698	682	2.35%	\$270,328	\$246,610	9.62%
Greater Kalamazoo Association of REALTORS®	4,500	4,557	-1.25%	\$224,580	\$202,858	10.71%	443	409	8.31%	\$234,720	\$206,949	13.42%
Greater Lansing Association of REALTORS®	6,263	6,317	-0.85%	\$195,637	\$179,664	8.89%	636	507	25.44%	\$195,536	\$175,787	11.23%
Greater Shiawassee Association of REALTORS®	407	403	0.99%	\$144,565	\$134,497	7.49%	55	36	0.00%	\$0	\$0	0.00%
Greater Wayne County	8,054	9,031	-10.82%	\$198,869	\$185,658	7.12%	1,205	1063	13.36%	\$221,036	\$195,550	13.03%
Grosse Pointe	670	713	-6.03%	\$390,488	\$362,787	7.64%	59	48	22.92%	\$390,608	\$376,262	3.81%
Hillsdale County Board of REALTORS®	483	401	20.45%	\$151,903	\$141,164	7.61%	36	36	0.00%	\$160,607	\$147,842	8.63%
Huron County	115	113	1.77%	\$169,430	\$154,166	9.90%	9	5	80.00%	\$140,100	\$157,200	-10.88%
Jackson Area Association of REALTORS®	2,247	2,371	-5.23%	\$188,715	\$167,093	12.94%	248	218	13.76%	\$199,308	\$159,958	24.60%
Lapeer County	942	1,068	-11.80%	\$239,648	\$216,694	10.59%	113	85	32.94%	\$240,377	\$207,914	15.61%
Lenawee County Association of REALTORS®	673	624	7.85%	\$194,730	\$179,843	8.28%	0	0	0.00%	\$0	\$0	0.00%
Livingston County	2,253	2,492	-9.59%	\$336,772	\$310,800	8.36%	209	201	3.98%	\$348,500	\$307,793	13.23%
Oakland County	13,487	14,700	-8.25%	\$345,603	\$315,279	9.62%	1,554	1226	26.75%	\$355,027	\$302,440	17.39%
Macomb County	9,334	9,374	-0.43%	\$227,561	\$206,920	9.98%	1,037	811	27.87%	\$233,001	\$207,437	12.32%
Mason-Oceana-Manistee Board of REALTORS®	1,024	943	8.59%	\$209,209	\$172,371	21.37%	119	89	33.71%	\$207,092	\$154,873	0.00%
Midland Board of REALTORS®	1,087	1,101	-1.27%	\$190,401	\$165,972	14.72%	105	80	31.25%	\$170,754	\$193,018	-11.53%
Monroe Down River Association of REALTORS®	1,767	1,775	-0.45%	\$186,523	\$174,175	7.09%	182	124	46.77%	\$191,443	\$179,160	6.86%
Montcalm County Association of REALTORS	740	833	-11.16%	\$178,166	\$263,791	-32.46%	62	65	-4.62%	\$179,964	\$1,584,582	-88.64%
Northeastern Michigan Board of REALTORS®	843	759	11.07%	\$140,203	\$127,018	10.38%	89	59	50.85%	\$140,581	\$119,962	17.19%
Paul Bunyan Board of REALTORS®	386	321	20.25%	\$164,352	\$130,878	25.58%	0	0	0.00%	\$0	\$0	0.00%
Saginaw Board of REALTORS®	2,117	2,047	3.42%	\$151,617	\$129,515	17.07%	271	164	65.24%	\$157,020	\$130,567	20.26%
Sanilac County	356	318	11.95%	\$179,397	\$148,271	20.99%	25	28	-10.71%	\$253,898	\$162,020	56.71%
Southwestern Michigan Association of REALTORS®	3,819	3,421	11.63%	\$303,193	\$241,952	25.31%	375	234	60.26%	\$300,798	\$250,006	20.32%
St. Clair County	1,776	1,849	-3.95%	\$212,082	\$188,945	12.25%	165	150	10.00%	\$225,252	\$195,195	15.40%
St. JoDech County Association of REALTORS®	610	609	0.16%	\$199,027	\$160,169	24.26%	60	71	0.00%	\$196,621	\$164,344	0.00%
Traverse Area Association of REALTORS®	3,187	3,051	4.46%	\$356,851	\$303,118	17.73%	326	289	12.80%	\$380,368	\$314,177	21.07%
Tuscola County	298	357	-16.53%	\$151,600	\$131,312	15.45%	39	40	-2.50%	\$164,426	\$159,363	3.18%
Upper Peninsula Association of REALTORS® *	2,802	2,226	25.88%	\$147,262	\$131,246	12.20%	284	184	54.35%	\$137,202	\$135,690	1.11%
Water Wonderland Board of REALTORS®	2,518	2,451	2.73%	\$173,804	\$137,315	26.57%	294	260	0.00%	\$183,783	\$140,226	31.06%
West Central Association of REALTORS®	1,646	1,612	2.11%	\$230,447	\$140,738	63.74%	140	158	-11.39%	\$176,482	\$140,226	25.86%
West Michigan Lakeshore Association of REALTORS®	4,941	4,721	4.66%	\$247,954	\$229,878	7.86%	507	421	0.00%	\$268,763	\$224,709	19.60%
<b>TOTALS</b>	<b>107,744</b>	<b>109,191</b>	<b>-1.33%</b>	<b>\$213,961</b>	<b>\$189,380</b>	<b>12.98%</b>	<b>11,127</b>	<b>9,218</b>	<b>20.71%</b>	<b>\$198,471</b>	<b>\$202,280</b>	<b>-1.88%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula