

Residential Sales Statistics
March 2011

Local Association	2011 Mar Sales	2010 Mar Sales	11-10 % Change	2011 Mar Avg Price	2010 Mar Avg Price	11-10 % Change	2011 YTD Mar # Sales	2010 YTD Mar # Sales	11-10 YTD % Change	2011 YTD Mar Avg Price	2010 YTD Mar Avg Price	11-10 YTD % Change
Ann Arbor Area Board of REALTORS®	229	255	-10.20%	\$180,645	\$162,740	11.00%	587	585	0.34%	\$170,969	\$169,380	0.94%
Antrim Charlevoix Kalkaska Association of REALTORS®	32	43	-25.58%	\$178,347	\$176,927	0.80%	110	101	8.91%	\$169,904	\$167,792	1.26%
Battle Creek Area Association of REALTORS®	97	107	-9.35%	\$75,872	\$71,567	6.02%	269	265	1.51%	\$77,004	\$80,402	-4.23%
Bay County REALTOR® Association	115	118	-2.54%	\$65,221	\$67,328	-3.13%	297	287	3.48%	\$63,755	\$64,232	-0.74%
Branch County Association of REALTORS®	32	32	0.00%	\$58,903	\$66,573	-11.52%	94	80	17.50%	\$77,784	\$66,460	17.04%
Central Michigan Association of REALTORS®	45	86	-47.67%	\$66,284	\$62,817	5.52%	141	185	-23.78%	\$75,886	\$67,085	13.12%
Clare-Gladwin Board of REALTORS®	46	62	-25.81%	\$66,388	\$50,958	30.28%	124	115	7.83%	\$75,328	\$59,028	27.61%
Dearborn Board of REALTORS®	251	251	0.00%	\$59,089	\$62,353	-5.23%	657	610	7.70%	\$59,597	\$63,649	-6.37%
Detroit Board of REALTORS®	649	804	-19.28%	\$14,415	\$15,537	-7.22%	1,548	1,948	-20.53%	\$14,317	\$15,452	-7.35%
Down River Association of REALTORS®	122	140	-12.86%	\$60,232	\$76,733	-21.50%	279	323	-13.62%	\$65,955	\$73,470	-10.23%
Eastern Thumb Association of REALTORS®	104	135	-22.96%	\$88,120	\$74,450	18.36%	300	333	-9.91%	\$84,264	\$79,760	5.65%
Eastern U.P. Board of REALTORS®	24	24	0.00%	\$81,818	\$81,523	0.36%	67	56	19.64%	\$80,882	\$81,260	-0.47%
Emmet Association of REALTORS®	46	35	31.43%	\$185,598	\$174,209	6.54%	95	97	-2.06%	\$210,487	\$198,172	6.21%
Flint Area Association of REALTORS®	498	603	-17.41%	\$67,353	\$76,023	-11.41%	1,249	1,494	-16.40%	\$66,634	\$71,613	-6.95%
Grand Rapids Association of REALTORS®	995	1104	-9.87%	\$116,565	\$116,270	0.25%	2,755	2,914	-5.46%	\$108,008	\$110,445	-2.21%
Greater Kalamazoo Association of REALTORS®	224	276	-18.84%	\$117,888	\$116,000	1.63%	544	674	-19.29%	\$124,396	\$115,992	7.24%
Greater Lansing Association of REALTORS®	317	523	-39.39%	\$125,908	\$104,026	21.04%	970	1,182	-17.94%	\$102,202	\$98,894	3.34%
Hillsdale County Board of REALTORS®	36	34	5.88%	\$75,258	\$76,529	-1.66%	72	90	-20.00%	\$77,448	\$70,733	9.49%
Jackson Area Association of REALTORS®	159	203	-21.67%	\$68,002	\$78,679	-13.57%	396	449	-11.80%	\$67,009	\$73,551	-8.89%
Lapeer & Upper Thumb Association of REALTORS®	99	136	-27.21%	\$83,284	\$91,888	-9.36%	275	328	-16.16%	\$90,123	\$86,147	4.62%
Lenawee County Association of REALTORS®	80	90	-11.11%	\$93,212	\$66,091	41.04%	189	233	-18.88%	\$83,951	\$74,260	13.05%
Livingston County Association of REALTORS®	213	242	-11.98%	\$138,206	\$152,229	-9.21%	510	569	-10.37%	\$142,943	\$145,404	-1.69%
Oakland	610	658	-7.29%	\$149,866	\$138,214	8.43%	1,584	1,650	-4.00%	\$135,195	\$130,723	3.42%
Macomb	747	842	-11.28%	\$80,885	\$89,987	-10.11%	1,853	2,059	-10.00%	\$79,519	\$84,224	-5.59%
Mason-Oceana-Manistee Board of REALTORS®	59	59	0.00%	\$97,708	\$72,302	35.14%	138	152	-9.21%	\$101,281	\$82,064	23.42%
Midland Board of REALTORS®	75	79	-5.06%	\$138,825	\$130,571	6.32%	174	177	-1.69%	\$142,934	\$130,297	9.70%
Monroe County Association of REALTORS®	97	102	-4.90%	\$92,371	\$113,314	-18.48%	259	254	1.97%	\$101,568	\$107,886	-5.86%
North Oakland County Board of REALTORS®	417	423	-1.42%	\$132,782	\$133,201	-0.31%	1,045	1,053	-0.76%	\$129,045	\$126,709	1.84%
Northeastern Michigan Board of REALTORS®	45	45	0.00%	\$60,319	\$62,517	-3.51%	120	103	16.50%	\$66,923	\$64,877	3.15%
Paul Bunyan Board of REALTORS®	84	100	-16.00%	\$69,994	\$62,465	12.05%	223	227	-1.76%	\$75,849	\$70,712	7.27%
Saginaw Board of REALTORS®	156	189	-17.46%	\$68,456	\$80,265	-14.71%	389	415	-6.27%	\$74,368	\$77,565	-4.12%
Shiawassee Regional Board of REALTORS®	72	76	-5.26%	\$60,917	\$68,897	-11.58%	180	178	1.12%	\$67,361	\$63,079	6.79%
Southwestern Michigan Association of REALTORS®	198	222	-10.81%	\$153,213	\$120,704	26.93%	465	485	-4.12%	\$157,250	\$116,241	35.28%
St. Joseph County Association of REALTORS®	51	63	-19.05%	\$66,910	\$63,099	6.04%	126	145	-13.10%	\$70,148	\$68,865	1.86%
Traverse Area Association of REALTORS®	163	176	-7.39%	\$152,419	\$160,497	-5.03%	392	390	0.51%	\$155,633	\$155,345	0.19%
Upper Peninsula Association of REALTORS® *	138	127	8.66%	\$82,433	\$96,685	-14.74%	308	280	10.00%	\$83,190	\$92,132	-9.71%
Water Wonderland Board of REALTORS®	129	120	7.50%	\$83,150	\$91,124	-8.75%	300	314	-4.46%	\$82,403	\$85,807	-3.97%
West Central Association of REALTORS®	81	68	19.12%	\$56,923	\$79,543	-28.44%	192	177	8.47%	\$70,230	\$70,923	-0.98%
West Michigan Lakeshore Association of REALTORS®	267	343	-22.16%	\$106,437	\$114,417	-6.97%	631	836	-24.52%	\$108,987	\$128,210	-14.99%
Western Wayne Oakland County Association of REALTORS®	921	1058	-12.95%	\$124,862	\$127,020	-1.70%	2,387	2,485	-3.94%	\$122,930	\$126,626	-2.92%
TOTALS	8,723	10,053	-13.23%	\$96,127	\$95,657	0.49%	22,294	24,298	-8.25%	\$97,841	\$95,387	2.57%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula