

**Residential Sales Statistics
January 2016**

Local Association	2016 YTD # Sales	2015 YTD # Sales	16-15 YTD % Change	2016 YTD Avg Price	2015 YTD Avg Price	16-15 YTD % Change	2016 Jan Sales	2015 Jan Sales	16-15 % Change	2016 Jan Avg Price	2015 Jan Avg Price	16-15 % Change
Ann Arbor Area Board of REALTORS®	191	158	20.89%	\$256,818	\$233,444	10.01%	191	158	20.89%	\$256,818	\$233,444	10.01%
Antrim Charlevoix Kalkaska Association of REALTORS®	29	35	-17.14%	\$216,583	\$190,574	13.65%	29	35	-17.14%	\$216,583	\$190,574	13.65%
Battle Creek Area Association of REALTORS®	85	82	3.66%	\$105,951	\$97,101	9.11%	85	82	3.66%	\$105,951	\$97,101	9.11%
Bay County REALTOR® Association	73	89	-17.98%	\$67,726	\$70,589	-4.06%	73	89	-17.98%	\$67,726	\$70,589	-4.06%
Branch County Association of REALTORS®	31	24	29.17%	\$85,512	\$110,143	-22.36%	31	24	29.17%	\$85,512	\$110,143	-22.36%
Central Michigan Association of REALTORS®	40	59	-32.20%	\$85,551	\$102,755	-16.74%	40	59	-32.20%	\$85,551	\$102,755	-16.74%
Clare-Gladwin Board of REALTORS®	56	52	7.69%	\$94,319	\$58,381	61.56%	56	52	7.69%	\$94,319	\$58,381	61.56%
Detroit Board of REALTORS®	303	259	16.99%	\$41,987	\$37,260	12.69%	303	259	16.99%	\$41,987	\$37,260	12.69%
Down River Association of REALTORS®	62	67	-7.46%	\$118,808	\$90,098	31.86%	62	67	-7.46%	\$118,808	\$90,098	31.86%
Eastern U.P. Board of REALTORS®	32	36	-11.11%	\$115,660	\$102,655	12.67%	32	36	-11.11%	\$115,660	\$102,655	12.67%
Emmet Association of REALTORS®	35	39	-10.26%	\$196,757	\$195,549	0.62%	35	39	-10.26%	\$196,757	\$195,549	0.62%
Genesee County	308	280	10.00%	\$115,130	\$98,606	16.76%	308	280	10.00%	\$115,130	\$98,606	16.76%
Grand Rapids Association of REALTORS®	885	800	10.63%	\$183,251	\$162,001	13.12%	885	800	10.63%	\$183,251	\$162,001	13.12%
Greater Kalamazoo Association of REALTORS®	248	194	27.84%	\$143,083	\$157,836	-9.35%	248	194	27.84%	\$143,083	\$157,836	-9.35%
Greater Lansing Association of REALTORS®	41	403	-89.83%	\$191,980	\$128,110	49.86%	41	403	-89.83%	\$191,980	\$128,110	49.86%
Greater Shiawassee Association of REALTORS®	20	24	-16.67%	\$64,627	\$99,556	-35.08%	20	24	-16.67%	\$64,627	\$99,556	-35.08%
Greater Wayne County	1,013	947	6.97%	\$141,688	\$128,278	10.45%	1,013	947	6.97%	\$141,688	\$128,278	10.45%
Grosse Pointe	47	41	14.63%	\$300,743	\$234,093	28.47%	47	41	14.63%	\$300,743	\$234,093	28.47%
Hillsdale County Board of REALTORS®	17	35	-51.43%	\$87,029	\$77,700	12.01%	17	35	-51.43%	\$87,029	\$77,700	12.01%
Huron County	4	5	-20.00%	\$96,875	\$74,600	29.86%	4	5	-20.00%	\$96,875	\$74,600	29.86%
Jackson Area Association of REALTORS®	126	136	-7.35%	\$133,641	\$102,144	30.84%	126	136	-7.35%	\$133,641	\$102,144	30.84%
Lapeer County	52	65	-20.00%	\$148,636	\$155,991	-4.71%	52	65	-20.00%	\$148,636	\$155,991	-4.71%
Lenawee County Association of REALTORS®	79	60	31.67%	\$124,595	\$109,726	13.55%	79	60	31.67%	\$124,595	\$109,726	13.55%
Livingston County	176	150	17.33%	\$216,675	\$207,901	4.22%	176	150	17.33%	\$216,675	\$207,901	4.22%
Oakland County	1,235	1,066	15.85%	\$234,152	\$216,978	7.92%	1,235	1,066	15.85%	\$234,152	\$216,978	7.92%
Macomb County	766	677	13.15%	\$160,347	\$135,275	18.53%	766	677	13.15%	\$160,347	\$135,275	18.53%
Mason-Oceana-Manistee Board of REALTORS®	51	44	15.91%	\$123,428	\$139,198	-11.33%	51	44	15.91%	\$123,428	\$139,198	-11.33%
Midland Board of REALTORS®	59	56	5.36%	\$148,570	\$137,329	8.19%	59	56	5.36%	\$148,570	\$137,329	8.19%
Monroe County Association of REALTORS®	109	71	53.52%	\$148,376	\$142,423	4.18%	109	71	53.52%	\$148,376	\$142,423	4.18%
Montcalm County Association of REALTORS	33	33	0.00%	\$99,318	\$115,542	-14.04%	33	33	0.00%	\$99,318	\$115,542	-14.04%
Northeastern Michigan Board of REALTORS®	53	42	26.19%	\$87,093	\$100,460	-13.31%	53	42	26.19%	\$87,093	\$100,460	-13.31%
Paul Bunyan Board of REALTORS®	54	57	-5.26%	\$101,920	\$70,561	44.44%	54	57	-5.26%	\$101,920	\$70,561	44.44%
Saginaw Board of REALTORS®	130	132	-1.52%	\$85,634	\$83,265	2.85%	130	132	-1.52%	\$85,634	\$83,265	2.85%
Sanilac County	12	20	-40.00%	\$82,460	\$104,358	-20.98%	12	20	-40.00%	\$82,460	\$104,358	-20.98%
Southwestern Michigan Association of REALTORS®	162	158	2.53%	\$183,410	\$211,644	-13.34%	162	158	2.53%	\$183,410	\$211,644	-13.34%
St. Clair County	120	112	7.14%	\$132,372	\$125,036	5.87%	120	112	7.14%	\$132,372	\$125,036	5.87%
St. Joseph County Association of REALTORS®	63	42	50.00%	\$112,335	\$117,081	-4.05%	63	42	50.00%	\$112,335	\$117,081	-4.05%
Traverse Area Association of REALTORS®	186	152	22.37%	\$201,769	\$247,772	-18.57%	186	152	22.37%	\$201,769	\$247,772	-18.57%
Tuscola County	22	16	37.50%	\$104,800	\$94,970	10.35%	22	16	37.50%	\$104,800	\$94,970	10.35%
Upper Peninsula Association of REALTORS® *	132	111	18.92%	\$123,541	\$96,191	28.43%	132	111	18.92%	\$123,541	\$96,191	28.43%
Water Wonderland Board of REALTORS®	113	126	-10.32%	\$116,472	\$86,285	34.99%	113	126	-10.32%	\$116,472	\$86,285	34.99%
West Central Association of REALTORS®	74	92	-19.57%	\$102,127	\$84,088	21.45%	74	92	-19.57%	\$102,127	\$84,088	21.45%
West Michigan Lakeshore Association of REALTORS®	326	281	16.01%	\$174,353	\$166,575	4.67%	326	281	16.01%	\$174,353	\$166,575	4.67%
TOTALS	7,653	7,328	4.44%	\$136,188	\$127,910	6.47%	7,653	7,328	4.44%	\$136,188	\$127,910	6.47%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula