

Residential Sales Statistics

Mar-18

Local Association	2018 YTD # Sales	2017 YTD # Sales	18-17 YTD % Change	2018 YTD Avg Price	2017 YTD Avg Price	18-17 YTD % Change	2018 Mar Sales	2017 Mar Sales	18-17 % Change	2018 Mar Avg Price	2017 Mar Avg Price	18-17 % Change
Ann Arbor Area Board of REALTORS®	397	449	-11.58%	\$426,976	\$400,761	6.54%	57	67	-14.93%	\$1,079,637	\$1,123,643	-3.92%
Antrim Charlevoix Kalkaska Association of REALTORS®	92	91	1.10%	\$259,783	\$257,154	1.02%	35	26	34.62%	\$275,973	\$283,010	-2.49%
Battle Creek Area Association of REALTORS®	286	274	4.38%	\$113,540	\$104,077	9.09%	110	110	0.00%	\$112,193	\$116,030	-3.31%
Bay County REALTOR® Association	231	311	-25.72%	\$100,508	\$82,541	21.77%	92	135	-31.85%	\$97,050	\$83,933	15.63%
Branch County Association of REALTORS®	57	85	-32.94%	\$119,449	\$83,580	42.92%	20	39	-48.72%	\$96,800	\$57,015	69.78%
Central Michigan Association of REALTORS®	191	180	6.11%	\$106,532	\$99,855	6.69%	74	82	-9.76%	\$111,542	\$105,814	5.41%
Clare-Gladwin Board of REALTORS®	154	151	1.99%	\$72,033	\$81,529	-11.65%	52	73	-28.77%	\$85,899	\$83,039	3.44%
Detroit Board of REALTORS®	1,024	1,041	-1.63%	\$60,675	\$42,158	43.92%	370	395	-6.33%	\$60,476	\$38,952	55.26%
Down River Association of REALTORS®	81	111	-27.03%	\$115,023	\$122,341	-5.98%	23	43	-46.51%	\$116,522	\$119,669	-2.63%
Eastern U.P. Board of REALTORS®	101	97	4.12%	\$98,233	\$93,256	5.34%	38	40	-5.00%	\$115,298	\$107,993	6.76%
Emmet Association of REALTORS®	150	145	3.45%	\$298,293	\$480,647	-37.94%	58	55	5.45%	\$362,555	\$275,767	31.47%
Genesee County	614	1,022	-39.92%	\$140,278	\$124,374	12.79%	268	410	-34.63%	\$145,433	\$129,711	12.12%
Grand Rapids Association of REALTORS®	2,825	2,915	-3.09%	\$217,053	\$206,457	5.13%	1,193	1168	2.14%	\$224,525	\$210,729	6.55%
Greater Kalamazoo Association of REALTORS®	935	939	-0.43%	\$182,751	\$162,423	12.52%	365	405	-9.88%	\$190,014	\$171,856	10.57%
Greater Lansing Association of REALTORS®	1,290	1,269	1.65%	\$146,814	\$139,082	5.56%	550	518	6.18%	\$135,559	\$141,893	-4.46%
Greater Shiawassee Association of REALTORS®	84	96	-12.50%	\$101,941	\$104,347	-2.31%	34	33	3.03%	\$102,441	\$100,295	2.14%
Greater Wayne County	2,555	2,693	-5.12%	\$175,715	\$158,341	10.97%	957	1044	-8.33%	\$182,325	\$162,420	12.26%
Grosse Pointe	160	165	-3.03%	\$315,394	\$327,360	-3.66%	63	71	-11.27%	\$315,912	\$294,085	7.42%
Hillsdale County Board of REALTORS®	66	83	-20.48%	\$119,864	\$97,806	22.55%	23	32	-28.13%	\$126,107	\$116,229	8.50%
Huron County	13	12	8.33%	\$119,346	\$105,215	13.43%	6	5	20.00%	\$130,750	\$127,600	2.47%
Jackson Area Association of REALTORS®	463	470	-1.49%	\$137,469	\$133,384	3.06%	165	195	-15.38%	\$146,513	\$139,915	4.72%
Lapeer County	199	222	-10.36%	\$192,914	\$207,297	-6.94%	82	89	-7.87%	\$184,688	\$210,957	-12.45%
Lenawee County Association of REALTORS®	231	253	-8.70%	\$143,647	\$136,778	5.02%	78	87	-10.34%	\$154,547	\$133,244	15.99%
Livingston County	441	508	-13.19%	\$274,702	\$252,744	8.69%	173	195	-11.28%	\$289,847	\$255,377	13.50%
Oakland County	3,026	3,221	-6.05%	\$293,542	\$275,005	6.74%	1,231	1302	-5.45%	\$302,401	\$285,301	5.99%
Macomb County	2,093	2,231	-6.19%	\$186,442	\$174,424	6.89%	751	859	-12.57%	\$190,049	\$182,630	4.06%
Mason-Oceana-Manistee Board of REALTORS®	193	767	-74.84%	\$156,805	\$41,953	273.76%	79	85	-7.06%	\$168,692	\$148,663	13.47%
Midland Board of REALTORS®	304	346	-12.14%	\$155,756	\$146,103	6.61%	128	148	-13.51%	\$151,538	\$146,861	3.18%
Monroe County Association of REALTORS®	276	292	-5.48%	\$179,004	\$158,127	13.20%	115	135	-14.81%	\$175,530	\$172,911	1.51%
Montcalm County Association of REALTORS	134	159	-15.72%	\$131,501	\$114,814	14.53%	57	82	-30.49%	\$134,445	\$108,823	23.54%
Northeastern Michigan Board of REALTORS®	142	182	-21.98%	\$95,702	\$95,515	0.20%	53	68	-22.06%	\$120,083	\$93,015	29.10%
Saginaw Board of REALTORS®	440	474	-7.17%	\$106,224	\$97,158	9.33%	170	163	4.29%	\$110,486	\$93,636	18.00%
Sanilac County	67	75	-10.67%	\$142,974	\$110,863	28.96%	26	27	-3.70%	\$113,785	\$99,326	14.56%
Southwestern Michigan Association of REALTORS®	587	627	-6.38%	\$208,753	\$197,158	5.88%	248	288	-13.89%	\$218,923	\$198,459	10.31%
St. Clair County	423	404	4.70%	\$158,682	\$142,822	11.10%	175	154	13.64%	\$173,062	\$150,496	14.99%
St. Joseph County Association of REALTORS®	140	171	-18.13%	\$135,452	\$107,248	26.30%	49	61	-19.67%	\$125,024	\$113,310	10.34%
Traverse Area Association of REALTORS®	485	567	-14.46%	\$253,264	\$238,697	6.10%	176	237	-25.74%	\$265,746	\$253,032	5.02%
Tuscola County	63	74	-14.86%	\$109,203	\$83,476	30.82%	32	29	10.34%	\$96,153	\$74,563	28.96%
Upper Peninsula Association of REALTORS® *	478	452	5.75%	\$108,782	\$108,779	0.00%	177	184	-3.80%	\$112,025	\$116,593	-3.92%
Water Wonderland Board of REALTORS®	281	281	0.00%	\$111,026	\$119,085	-6.77%	155	152	1.97%	\$107,386	\$129,139	-16.85%
West Central Association of REALTORS®	268	321	-16.51%	\$124,919	\$104,547	19.49%	106	122	-13.11%	\$130,239	\$112,468	15.80%
West Michigan Lakeshore Association of REALTORS®	1,156	1,161	-0.43%	\$198,131	\$193,593	2.34%	508	529	-3.97%	\$197,962	\$200,358	-1.20%
TOTALS	23,196	25,387	-8.63%	\$164,169	\$155,068	5.87%	9,122	9,942	-8.25%	\$184,194	\$173,066	6.43%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula