

Residential Sales Statistics
February 2013

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Feb Sales	2012 Feb Sales	13-12 % Change	2013 Feb Avg Price	2012 Feb Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	331	352	-5.97%	\$217,145	\$170,856	27.09%	148	179	-17.32%	\$207,820	\$173,607	19.71%
Antrim Charlevoix Kalkaska Association of REALTORS®	76	81	-6.17%	\$168,648	\$118,629	42.16%	33	45	-26.67%	\$165,108	\$115,145	43.39%
Battle Creek Area Association of REALTORS®	230	194	18.56%	\$72,255	\$72,996	-1.02%	133	107	24.30%	\$65,200	\$65,762	-0.85%
Bay County REALTOR® Association	168	187	-10.16%	\$58,120	\$71,200	-18.37%	85	97	-12.37%	\$58,369	\$68,556	-14.86%
Branch County Association of REALTORS®	64	68	-5.88%	\$85,793	\$59,308	44.66%	33	29	13.79%	\$87,567	\$57,151	53.22%
Central Michigan Association of REALTORS®	139	107	29.91%	\$79,081	\$88,561	-10.71%	65	55	18.18%	\$76,627	\$94,710	-19.09%
Clare-Gladwin Board of REALTORS®	87	83	4.82%	\$59,685	\$58,115	2.70%	47	46	2.17%	\$54,000	\$52,629	2.61%
Detroit Board of REALTORS®	930	958	-2.92%	\$17,820	\$14,996	18.83%	452	529	-14.56%	\$17,105	\$14,527	17.75%
Down River Association of REALTORS®	146	234	-37.61%	\$88,163	\$69,087	27.61%	74	121	-38.84%	\$90,160	\$76,154	18.39%
Eastern U.P. Board of REALTORS®	51	46	10.87%	\$93,628	\$71,439	31.06%	23	22	4.55%	\$116,989	\$75,766	54.41%
Emmet Association of REALTORS®	80	70	14.29%	\$267,698	\$205,307	30.39%	37	33	12.12%	\$334,927	\$182,202	83.82%
Genesee County	737	896	-17.75%	\$70,124	\$64,625	8.51%	365	465	-21.51%	\$66,137	\$63,530	4.10%
Grand Rapids Association of REALTORS®	1,826	1,701	7.35%	\$137,082	\$120,619	13.65%	923	904	2.10%	\$141,180	\$125,699	12.32%
Greater Kalamazoo Association of REALTORS®	527	419	25.78%	\$134,506	\$129,043	4.23%	281	228	23.25%	\$129,228	\$116,005	11.40%
Greater Lansing Association of REALTORS®	869	810	7.28%	\$104,449	\$89,493	16.71%	368	377	-2.39%	\$94,370	\$83,959	12.40%
Greater Shiawassee Association of REALTORS®	66	97	-31.96%	\$61,395	\$69,282	-11.38%	29	61	-52.46%	\$45,444	\$67,762	-32.94%
Greater Wayne County	2,205	2,201	0.18%	\$100,012	\$76,859	30.12%	1,063	1,152	-7.73%	\$98,734	\$76,010	29.90%
Hillsdale County Board of REALTORS®	44	52	-15.38%	\$95,512	\$62,345	53.20%	13	30	-56.67%	\$130,057	\$58,538	122.18%
Huron County	16	16	0.00%	\$100,591	\$75,600	33.06%	10	8	25.00%	\$105,090	\$78,434	33.98%
Jackson Area Association of REALTORS®	249	254	-1.97%	\$86,399	\$77,526	11.45%	134	137	-2.19%	\$83,224	\$77,461	7.44%
Lapeer County	136	137	-0.73%	\$112,964	\$109,418	3.24%	60	72	-16.67%	\$103,827	\$118,751	-12.57%
Lenawee County Association of REALTORS®	140	122	14.75%	\$86,549	\$67,153	28.88%	73	68	7.35%	\$81,883	\$69,338	18.09%
Livingston County	388	320	21.25%	\$178,829	\$160,414	11.48%	185	163	13.50%	\$183,309	\$152,329	20.34%
Oakland County	2,366	2,312	2.34%	\$179,171	\$143,693	24.69%	1,110	1,207	-8.04%	\$184,861	\$139,127	32.87%
Macomb County	1,621	1,623	-0.12%	\$107,139	\$89,106	20.24%	786	823	-4.50%	\$109,965	\$85,726	28.28%
Mason-Oceana-Manistee Board of REALTORS®	99	98	1.02%	\$101,920	\$89,624	13.72%	44	54	-18.52%	\$100,134	\$83,719	19.61%
Midland Board of REALTORS®	87	98	-11.22%	\$135,239	\$124,965	8.22%	48	47	2.13%	\$145,138	\$120,258	20.69%
Monroe County Association of REALTORS®	185	131	41.22%	\$115,968	\$113,076	2.56%	93	60	55.00%	\$115,226	\$115,217	0.01%
Northeastern Michigan Board of REALTORS®	67	68	-1.47%	\$60,312	\$63,508	-5.03%	29	35	-17.14%	\$58,055	\$50,189	15.67%
Paul Bunyan Board of REALTORS®	176	198	-11.11%	\$75,009	\$64,547	16.21%	85	107	-20.56%	\$77,233	\$68,961	11.99%
Saginaw Board of REALTORS®	271	293	-7.51%	\$66,450	\$62,485	6.35%	147	148	-0.68%	\$69,561	\$56,115	23.96%
Sanilac County	21	28	-25.00%	\$76,932	\$57,472	33.86%	5	19	-73.68%	\$88,389	\$57,982	52.44%
Southwestern Michigan Association of REALTORS®	332	327	1.53%	\$153,141	\$147,884	3.55%	177	168	5.36%	\$143,600	\$134,023	7.15%
St. Clair County	184	196	-6.12%	\$99,916	\$84,757	17.89%	83	100	-17.00%	\$91,515	\$89,072	2.74%
St. Joseph County Association of REALTORS®	70	68	2.94%	\$87,394	\$68,717	27.18%	33	30	10.00%	\$98,229	\$67,858	44.76%
Traverse Area Association of REALTORS®	301	262	14.89%	\$184,076	\$189,680	-2.95%	142	141	0.71%	\$182,412	\$170,066	7.26%
Tuscola County	37	32	15.63%	\$56,196	\$47,723	17.75%	20	11	81.82%	\$60,138	\$50,909	18.13%
Upper Peninsula Association of REALTORS® *	243	204	19.12%	\$99,409	\$90,628	9.69%	109	92	18.48%	\$101,801	\$90,151	12.92%
Water Wonderland Board of REALTORS®	227	205	10.73%	\$83,483	\$79,296	5.28%	121	110	10.00%	\$76,225	\$79,787	-4.47%
West Central Association of REALTORS®	158	141	12.06%	\$68,185	\$82,971	-17.82%	70	76	-7.89%	\$65,439	\$72,848	-10.17%
West Michigan Lakeshore Association of REALTORS®	462	451	2.44%	\$130,206	\$127,357	2.24%	243	240	1.25%	\$132,325	\$126,374	4.71%
TOTALS	16,412	16,140	1.69%	\$106,258	\$93,423	13.74%	7,979	8,396	-4.97%	\$108,210	\$90,790	19.19%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula