## MICHIGAN REALTORS®

## Residential Sales Statistics December 2013

Am Aftor Arca Board of BEALTORS* 3 259   329   322   300   325   325   300   317   175   175   32   329   322   300   325   300   317   317   175   329   321   320   32		2013	2012	13-12	2013	2012	13-12	2013	2012	13-12	2013	2012	13-12
Ann Arbor Area Board of REAL TORS*    3.269	Local Association	YTD	YTD "	YTD %	YTD	YTD	YTD %	Dec	Dec	%	Dec	Dec	%
Automichatiseous Association of REALTORS* 592 615 5.37% \$203.696 \$176.676 15.29% \$24 49 34.67% \$204.000 \$120.664 675 88 1816 Creak Free Association of REALTORS* 88 y Country REALTOR* Association of REALTORS* 89 y Country REALTOR* Association of REALTORS* 1.00 977 4.40% \$8.89.68 \$10.24% \$73.891 11.7% \$6 107 19.653% \$77.07% \$22.000 11.97					0	Ü					<u> </u>		5
Battle Creek Association of REALTORS*  1,555  1,463  4,59  1,99  1													32.38%
Bay County REALTOR®   193   13-95   14-48%   \$174.704   \$73.839   11.78   86   107   19-638   \$72.978   \$82.900   11.978   11.079   11.0													69.57%
Branch County Association of REALTORS* 1.000 977 4.078 1.000 978 4.078 981 1.000 979 979 4.078 981 1.000 979 979 979 979 979 979 979 979 979													26.25%
Central Michigan Association of REALTORS*  861 766 12-00% 598.092 591.916 6-72% 174 83 -10.84% 5117.295 591.096 571.119 591.006 571.119 592.006 587.300 2-2.09% 40 53 -7.55% 591.096 571.119 592.006 587.300 2-2.09% 40 53 -7.55% 591.096 571.119 592.006 571.													-11.97%
Clare-Gladwiff Board of REALTORS* 5.50 6.224 - 1.13 % 5.25 £ 51.27 9. 30.34 % 5.8 4.3 7.55 % 5.91,086 \$71.11 9 2.00 Down River Association of REALTORS* 5.50 6.224 - 1.13 % 5.25 £ 51.27 9. 30.34 % 5.8 4.3 2.26 8 % 5.31 185 \$71.35 5.7 5.0 Down River Association of REALTORS* 1.10 1.04 1.6.34 - 32.44 % \$10.5 4.20 % \$95,062 \$87.017 10.05 % 44 30.46 6.7 % \$83.16 \$1.37 9.77 4.2 Emmet Association of REALTORS* 1.10 1.10 1.05 6.27 8.0 % \$116,117 \$85.73 8.3 8.4 5.0 \$1.00 \$1.													-33.82%
Detroit Board of REALTORS*   5,520   6,224   -11,31%   522,522   5,17,279   30,34%   358   463   22,66%   531,165   57,375   53,580   53,000   89ex Association of REALTORS*   1,104   1,634   30,24%   5306,400   586,062   22,49%   40   30   46,67%   583,161   57,975   23,585   53,785   53,585   53,													38.02%
Down River Association of RFALTORS*													28.08%
Eastern LP Board of REALTORS* 772 672 14 888 240% \$99,762 887.017 10.05% 44 30 46.67% \$83.161 \$79,797 42 Emmet Association of REALTORS* 772 672 14 88% \$28,724 \$239.618 19.88% 55 16.27% \$317,923 \$317,92													57.38%
Emmet Association of REALTORS*													35.44%
Cenesee County     5.925   6.271   5.52%   590.251   379.999   12.83%   455   441   3.17%   384.380   381.504   3.57													4.22%
Crante Rajante Association of REALTORS* 4.475 4.393 1.378 5.150.786 14.43% 5.151.879 13.27.25 14.43% 6.27 7.22 -1.31.6% 5.336.115 5.141.469 -3.27 Creater Lansing Association of REALTORS* 4.475 4.393 1.378 5.150.786 14.051.87 15.094 1.300.78 1.300.78 1.32.62 5.300.72 1.32 1.32 1.32 1.32 1.32 1.32 1.32 1.3													-15.34%
Greater Kalamazoo Association of REALTORS* 6 .298 6.059 3.048 5117,019 5104,879 11.58% 470 496 .24% 512,625 5100,024 18.88 6.059 3.048 5117,019 5104,879 11.58% 470 496 .24% 512,625 5100,024 18.88 6.059 3.048 517,035 547,726 13.74% 28 40 .30,00% 588,116 570,900 24.2 676% 11.000 11.0													3.53%
Greater Lansing Association of REALTORS*													-3.78%
Greater Shlawassee Association of REALTORS® 3.25 5.81 44.06% \$77.035 \$67.726 13.74% 28 40 33.00% \$88.116 \$70.900 24.24 (Greater Wayne County Hillsdale County board of REALTORS® 427 1.138 \$16.310 -3.51% \$126.010 \$99.410 26.76% 1.130 1240 8.87% \$111.080 \$75.013 42.0 4.00 \$75.013 42.0													4.33%
Fereiter Wayne County   15,788   16,310   -3,5196   199,410   26,7696   1,130   1240   8,8876   1376,100   35,000   24													18.84%
Hillsdale County Board of REALTORS®													24.28%
Huron County 135   143   5.59%   \$105.815   \$106.322   0.48%   6   8   2.500%   \$57.317   \$52.190   9.81   Jackson Area Association of REALTORS*   2.188   2.039   7.31%   \$109.262   \$94.272   15.90%   148   140   \$5.250%   \$114.971   \$87.735   31.00   Lenawee County Association of REALTORS*   1.000   1.082   -7.58%   \$110.674   \$97.984   12.95%   64   71   -9.86%   \$106.805   \$87.986   21.4   Livingston County   2.976   2.761   7.79%   \$198.632   \$174.186   14.03%   218   224   2.68%   \$224   2.68%   \$20.862   \$211.408   Macornb County   19.252   18.254   5.47%   \$212.760   \$175.082   21.52%   1.452   1329   9.26%   \$219.606   \$186.110   18.00   Macornb County   10.007   11.677   2.91%   \$124.628   \$101.198   23.15%   940   847   10.99%   \$112.96.36   \$113.003   14.60   Macornb County   4.007   4.007   4.007   4.007   4.007   4.007   4.007   Midland Board of REALTORS*   9.75   9.77   4.007   4.007   4.007   4.007   4.007   Midland Board of REALTORS*   1.029   9.64   6.74%   \$152.763   \$140.038   9.09%   77   56   37.50%   \$144.989   \$112.477   13.15   Montcalam County Association of REALTORS*   1.422   1.354   5.02%   \$12.242   5.95%   93   107   1.308%   \$140.814   9.90   Morticalm County Association of REALTORS*   1.13   114   0.88%   \$94.893   \$94.303   0.63%   8   12   -33.33%   \$70.438   \$84.983   17.11   Montcalam County Association of REALTORS*   1.543   1.489   3.63%   \$94.003   0.63%   8   12   -33.33%   \$70.438   \$84.983   17.11   Montcalam County Association of REALTORS*   2.066   2.047   0.93%   \$81.455   5.844   3.74%   160   133   20.30%   \$77.065   \$83.315   7.55   Sanillac County   1.583   1.440   9.93%   \$11.270   \$10.935   5.06%   \$10.432   5.02%   \$10.432			- ,										26.04%
Jackson Area Association of REALTORS®	, and the second												48.08%
Lapeer County       1,073       1,059       1,32%       \$19,9821       \$112,155       15,75%       76       81       -6,17%       \$131,029       \$116,000       12.9         Lenawee County Association of REALTORS®       1,000       1,082       -7,58%       \$110,674       \$97,984       12.95%       64       71       -9.86%       \$106,805       \$87,968       21.4         Livingston County       2,976       2,761       7,77%       \$198,632       \$114,186       14,03%       218       224       -2,68%       \$201,632       \$181,494       11.10         Macomb County       12,017       11,677       2,91%       \$1212,660       \$115,5682       21,52%       1,452       1329       9,26%       \$219,636       \$113,032       14,67         Mason-Oceana-Manistee Board of REALTORS®       975       987       -1,22%       \$124,341       \$112,316       10,71%       76       87       -12,64%       \$118,305       \$111,607       600         Molrada Board of REALTORS®       1,029       964       6,74%       \$152,763       \$140,038       909       77       56       375,00%       \$114,4989       \$172,715       -16,000         Morrice Caulty Association of REALTORS®       1,13       114       -													9.82%
Lenawee County Association of REALTORS®													31.04%
Livingston County													12.96%
Oakland County         19,252         18,254         5,47%         \$212,760         \$175,082         21,52%         1,452         1329         9,26%         \$219,606         \$186,110         18,00           Macomb County         12,017         11,677         2,91%         \$124,628         \$101,198         23,15%         9,40         847         10,98%         \$129,636         \$113,032         14,66           Midland Board of REALTORS*         1,029         964         67,4%         \$152,763         \$140,038         9,09%         77         56         37,50%         \$144,989         \$172,715         -16,00           Monroe County Association of REALTORS*         1,422         1,354         5,02%         \$129,514         \$122,242         5,95%         93         107         -13,08%         \$144,989         \$172,715         -16,00           Monroe County Association of REALTORS*         1,422         1,354         5,02%         \$129,514         \$122,242         5,95%         93         107         -13,08%         \$144,977         31.3         111         113         114         0,88%         \$94,893         94,303         0,63%         8         12         -33,33%         \$10,432         -12.8%         \$94,893         94,303         0,6													21.41%
Macomb County         12,017         11,677         2,91%         \$124,628         \$101,198         23.15%         940         847         10,98%         \$129,636         \$113,032         14.60           Mason-Oceana-Manistee Board of REALTORS®         975         987         -1.22%         \$124,341         \$112,316         10,71%         76         87         -12,64%         \$118,305         \$111,607         6.00           Micliand Board of REALTORS®         1,029         964         6.74%         \$152,763         \$140,038         9.09%         77         56         37.50%         \$114,499         \$117,715         -16.00           Montcalm County Association of REALTORS®         1,422         1,354         5.02%         \$129,514         \$122,242         5.95%         93         107         -13.08%         \$140,817         \$124,477         13.13           Montcalm County Association of REALTORS®         113         114         -0.88%         \$94,893         \$94,303         0.63%         8         12         -33.33%         \$70.438         \$84,983         -71.13         10.94         884,682         \$84,157         0.62%         57         47         21.28%         \$90,987         \$104,432         -12.6         \$93         101         -13.08%<													11.10%
Mason-Oceana-Manistee Board of REALTORS®         975         987         -1.22%         \$124,341         \$112,316         10.71%         76         87         -12.64%         \$118,305         \$111,607         6.00           Midland Board of REALTORS®         1,029         964         6.74%         \$152,763         \$140,038         9.09%         77         56         37,50%         \$144,989         \$172,715         -160           Montcalm County Association of REALTORS         1,422         1,354         5.02%         \$129,514         \$122,242         5.95%         93         107         -13.08%         \$140,817         \$14,477         13.13           Montcalm County Association of REALTORS         113         114         -0.88%         \$94,893         \$94,303         0.63%         8         12         -33.33%         \$70,438         \$8493         -17.12           Northeastern Michigan Board of REALTORS®         733         711         3.09%         \$84,682         \$84,157         0.62%         57         47         21.28%         \$90,987         \$104,432         -12.8%           Saginaw Board of REALTORS®         1,543         1,489         3.63%         \$94,105         \$86,236         9.13%         98         111         -11.71%         \$93,5	Oakland County				\$212,760	\$175,082					\$219,606		18.00%
Midland Board of REALTORS®	Macomb County				\$124,628	\$101,198					\$129,636	\$113,032	14.69%
Monroe County Association of REALTORS®	Mason-Oceana-Manistee Board of REALTORS®	975	987	-1.22%	\$124,341	\$112,316					\$118,305	\$111,607	6.00%
Montcalm County Association of REALTORS  113 114 -0.88% \$94,893 \$94,893 \$94,303 0.63% 8 12 -33.33% \$70,438 \$84,983 -17.12 Northeastern Michigan Board of REALTORS® 1,543 1,489 3,63% \$94,105 \$86,236 9,13% 98 111 -11.71% \$93,555 \$74,482 256 \$74,093% \$81,495 \$78,448 256 883,315 27,55 883,315 27,48 21,													-16.05%
Northeastern Michigan Board of REALTORS® 733 711 3.09% \$84,682 \$84,157 0.62% 57 47 21.28% \$90,987 \$104,432 -12.87 \$21.28 \$25.67 \$21.28 \$21.29 \$21.28 \$21.29 \$21.28 \$21.28 \$21.28 \$21.28 \$21.28 \$21.28 \$21.28 \$21.28 \$21.29		1,422	1,354		\$129,514						\$140,817		13.13%
Paul Bunyan Board of REALTORS®													-17.12%
Saginaw Board of REALTORS®       2,066       2,047       0.93%       \$81,895       \$78,944       3.74%       160       133       20.30%       \$77,065       \$83,315       -7.50         Sanilac County       183       184       -0.54%       \$81,452       \$72,445       12.43%       18       16       12.50%       \$88,476       \$75,794       16.73         Southwestern Michigan Association of REALTORS®       3,069       2,836       8.22%       \$181,270       \$169,585       6.89%       200       231       -13.42%       \$162,926       \$185,245       -12.05         St. Clair County       1,583       1,440       9.93%       \$120,749       \$104,935       15.07%       158       110       43.64%       \$115,798       \$97,106       19.25         St. Joseph County Association of REALTORS®       545       624       -12.66%       \$104,064       \$98,564       5.58%       39       39       9       0.00%       \$98,648       \$96,529       2.11         Tuscola County       2,901       2,711       7.01%       \$216,390       \$204,563       5.78%       243       230       5.65%       \$208,818       \$230,857       -9.55         Tuscola County       295       288       2.43%							0.62%		47	21.28%	\$90,987		-12.87%
Sanilac County       183       184       -0.54%       \$81,452       \$72,445       12.43%       18       16       12.50%       \$88,476       \$75,794       16.75         Southwestern Michigan Association of REALTORS®       3,069       2,836       8.22%       \$181,270       \$169,585       6.89%       200       231       -13.42%       \$162,926       \$185,245       -12.05         St. Clair County       1,583       1,440       9.93%       \$120,749       \$104,935       15.07%       158       110       43.64%       \$115,798       \$97,106       19.25         St. Joseph County Association of REALTORS®       545       624       -12.66%       \$104,064       \$98,564       5.58%       39       39       0.00%       \$98,648       \$97,106       19.25         Traverse Area Association of REALTORS®       2,901       2,711       7.01%       \$216,390       \$204,563       5.78%       243       230       5.65%       \$208,818       \$230,857       -9.55         Tuscola County       295       288       2.43%       \$70,552       \$62,944       12.09%       19       26       -26.92%       \$61,693       \$57,194       7.8         Upper Peninsula Association of REALTORS®       2,069       2,016		1,543				\$86,236		-			\$93,555		25.61%
Southwestern Michigan Association of REALTORS® 3,069 2,836 8.22% \$181,270 \$169,585 6.89% 200 231 -13.42% \$162,926 \$185,245 -12.05 \$1.01	Saginaw Board of REALTORS®	2,066	2,047	0.93%	\$81,895	\$78,944	3.74%	160	133	20.30%	\$77,065	\$83,315	-7.50%
St. Clair County St. Joseph County Association of REALTORS® St. Joseph County St. Joseph County Association of REALTORS® St. Joseph County St. Joseph St. Joseph County St. Joseph County St. Joseph St. Joseph County St. Joseph St			184				12.43%					\$75,794	16.73%
St. Joseph County Association of REALTORS® 545 624 -12.66% \$104,064 \$98,564 5.58% 39 39 0.00% \$98,648 \$96,529 2.10   Traverse Area Association of REALTORS® 2,901 2,711 7.01% \$216,390 \$204,563 5.78% 243 230 5.65% \$208,818 \$230,857 -9.55   Tuscola County 295 288 2.43% \$70,552 \$62,944 12.09% 19 26 -26.92% \$61,693 \$57,194 7.8   Upper Peninsula Association of REALTORS® 2,069 2,016 2.63% \$104,621 \$101,519 3.06% 163 140 16.43% \$98,615 \$110,775 -10.98   Water Wonderland Board of REALTORS® 2,075 1,919 8.13% \$113,786 \$97,394 16.83% 154 125 23.20% \$90,062 \$103,826 -13.24   West Central Association of REALTORS® 1,298 1,255 3.43% \$88,403 \$82,427 7.25% 89 93 -4.30% \$91,909 \$69,535 32.18   West Michigan Lakeshore Association of REALTORS® 1,298 1,237 3,845 10.20% \$155,188 \$141,470 9.70% 289 280 3.21% \$144,822 \$152,891 -5.28   \$152,891 -5.28	Southwestern Michigan Association of REALTORS®	3,069	2,836		\$181,270	\$169,585	6.89%			-13.42%	\$162,926	\$185,245	-12.05%
Traverse Area Association of REALTORS® 2,901 2,711 7.01% \$216,390 \$204,563 5.78% 243 230 5.65% \$208,818 \$230,857 -9.55		1,583		9.93%	\$120,749	\$104,935	15.07%			43.64%	\$115,798		19.25%
Tuscola County  295 288 2.43% \$70,552 \$62,944 12.09% 19 26 -26.92% \$61,693 \$57,194 7.8' Upper Peninsula Association of REALTORS® * 2,069 2,016 2.63% \$104,621 \$101,519 3.06% 163 140 16.43% \$98,615 \$110,775 -10.98 Water Wonderland Board of REALTORS® 2,075 1,919 8.13% \$113,786 \$97,394 16.83% 154 125 23.20% \$90,062 \$103,826 -13.26 West Central Association of REALTORS® 1,298 1,255 3,43% \$88,403 \$82,427 7,25% 89 93 -4,30% \$91,909 \$69,535 32.18 West Michigan Lakeshore Association of REALTORS® 4,237 3,845 10.20% \$155,188 \$141,470 9,70% 289 280 3,21% \$144,822 \$152,891 -5,289	St. Joseph County Association of REALTORS®		624		\$104,064	\$98,564		39			\$98,648	\$96,529	2.19%
Upper Peninsula Association of REALTORS® *       2,069       2,016       2.63%       \$104,621       \$101,519       3.06%       163       140       16.43%       \$98,615       \$110,775       -10.98         Water Wonderland Board of REALTORS®       2,075       1,919       8.13%       \$113,786       \$97,394       16.83%       154       125       23.20%       \$90,062       \$103,826       -13.20         West Central Association of REALTORS®       1,298       1,255       3.43%       \$88,403       \$82,427       7.25%       89       93       -4.30%       \$91,909       \$69,535       32.18         West Michigan Lakeshore Association of REALTORS®       4,237       3,845       10.20%       \$155,188       \$141,470       9.70%       289       280       3.21%       \$144,822       \$152,891       -5.28	Traverse Area Association of REALTORS®	2,901	2,711	7.01%	\$216,390	\$204,563	5.78%	243	230	5.65%		\$230,857	-9.55%
Water Wonderland Board of REALTORS®         2,075         1,919         8.13%         \$113,786         \$97,394         16.83%         154         125         23.20%         \$90,062         \$103,826         -13.20           West Central Association of REALTORS®         1,298         1,255         3.43%         \$88,403         \$82,427         7.25%         89         93         -4.30%         \$91,909         \$69,535         32.18           West Michigan Lakeshore Association of REALTORS®         4,237         3,845         10.20%         \$155,188         \$141,470         9.70%         289         280         3.21%         \$144,822         \$152,891         -5.28	Tuscola County	295	288	2.43%	\$70,552	\$62,944	12.09%	19	26	-26.92%	\$61,693	\$57,194	7.87%
West Central Association of REALTORS®       1,298       1,255       3.43%       \$88,403       \$82,427       7.25%       89       93       -4.30%       \$91,909       \$69,535       32.18         West Michigan Lakeshore Association of REALTORS®       4,237       3,845       10.20%       \$155,188       \$141,470       9.70%       289       280       3.21%       \$144,822       \$152,891       -5.28	Upper Peninsula Association of REALTORS® *	2,069	2,016	2.63%	\$104,621	\$101,519	3.06%	163	140	16.43%	\$98,615	\$110,775	-10.98%
West Michigan Lakeshore Association of REALTORS® 4,237 3,845 10.20% \$155,188 \$141,470 9.70% 289 280 3.21% \$144,822 \$152,891 -5.28	Water Wonderland Board of REALTORS®	2,075	1,919		\$113,786	\$97,394		154					-13.26%
	West Central Association of REALTORS®	1,298	1,255	3.43%	\$88,403	\$82,427	7.25%			-4.30%	\$91,909	\$69,535	32.18%
TOTAL C 10/ 000 105 010 1550/ 0100 000 0100 000 0157 1000/ 0100 100 0100 0100 0100 0100 010	West Michigan Lakeshore Association of REALTORS®	4,237	3,845	10.20%	\$155,188	\$141,470	9.70%	289	280	3.21%	\$144,822	\$152,891	-5.28%
TOTALS   126,982  125,043	TOTALS	126,982	125,043	1.55%	\$123,928	\$110,603	12.05%	9,038	9,157	-1.30%	\$123,183	\$114,503	7.58%

<sup>\*</sup>Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula