

Local Association	2019 YTD # Sales	2018 YTD # Sales	19-18 YTD % Change	2019 YTD Avg Price	2018 YTD Avg Price	19-18 YTD % Change	2019 DEC Sales	2018 DEC Sales	19-18 % Change	2019 DEC Avg Price	2018 DEC Avg Price	19-18 % Change
Ann Arbor Area Board of REALTORS®	3,423	3,493	-2.00%	\$340,409	\$317,240	7.30%	278	220	26.36%	\$324,416	\$302,423	7.27%
Antrim Charlevoix Kalkaska Association of REALTORS®	655	643	1.87%	\$291,170	\$429,237	-32.17%	47	43	9.30%	\$310,148	\$208,815	48.53%
Battle Creek Area Association of REALTORS®	1,787	1,907	-6.29%	\$147,703	\$133,823	10.37%	147	120	22.50%	\$157,650	\$140,959	11.84%
Bay County REALTOR® Association	918	977	-6.09%	\$108,527	\$99,512	9.06%	74	76	-2.63%	\$111,682	\$98,293	13.62%
Branch County Association of REALTORS®	331	310	6.77%	\$155,768	\$145,691	6.92%	13	12	8.33%	\$106,231	\$130,792	-18.78%
Central Michigan Association of REALTORS®	1,150	1,064	8.08%	\$132,217	\$121,996	8.38%	92	71	29.58%	\$122,987	\$112,959	8.88%
Clare-Gladwin Board of REALTORS®	1,006	1,021	-1.47%	\$95,166	\$90,058	5.67%	79	63	25.40%	\$96,541	\$104,638	-7.74%
Detroit Board of REALTORS®	4,335	4,626	-6.29%	\$70,964	\$60,120	18.04%	324	366	-11.48%	\$76,861	\$62,604	22.77%
Eastern U.P. Board of REALTORS®	630	672	-6.25%	\$117,400	\$114,221	2.78%	46	47	-2.13%	\$103,361	\$103,603	-0.23%
Emmet Association of REALTORS®	931	904	2.99%	\$342,494	\$352,318	-2.79%	83	66	25.76%	\$322,371	\$335,126	-3.81%
Genesee County	5,117	5,311	-3.65%	\$157,119	\$135,574	15.89%	403	439	-8.20%	\$153,418	\$143,691	6.77%
Grand Rapids Association of REALTORS®	12,053	11,718	2.86%	\$242,367	\$227,333	6.61%	682	660	3.33%	\$246,610	\$229,802	7.31%
Greater Kalamazoo Association of REALTORS®	4,690	5,141	-8.77%	\$220,151	\$195,835	12.42%	49	333	-85.29%	\$1,727,388	\$186,155	827.93%
Greater Lansing Association of REALTORS®	6,866	6,889	-0.33%	\$179,027	\$166,222	7.70%	507	492	3.05%	\$175,787	\$177,518	-0.97%
Greater Shiawassee Association of REALTORS®	364	460	-20.87%	\$132,626	\$122,225	8.51%	37	40	-7.50%	\$135,126	\$127,830	5.71%
Greater Wayne County	13,188	13,278	-0.68%	\$196,597	\$187,699	4.74%	915	966	-5.28%	\$197,380	\$177,509	11.19%
Grosse Pointe	816	810	0.74%	\$355,276	\$361,473	-1.71%	50	52	-3.85%	\$339,169	\$414,834	-18.24%
Hillsdale County Board of REALTORS®	412	455	-9.45%	\$138,542	\$122,627	12.98%	36	30	20.00%	\$147,842	\$137,595	7.45%
Huron County	238	267	-10.86%	\$153,527	\$123,766	24.05%	5	10	-50.00%	\$157,200	\$84,090	86.94%
Jackson Area Association of REALTORS®	2,595	2,488	4.30%	\$168,092	\$157,469	6.75%	218	217	0.46%	\$159,958	\$157,216	1.74%
Lapeer County	1,181	1,130	4.51%	\$213,350	\$203,090	5.05%	80	86	-6.98%	\$214,197	\$183,591	16.67%
Lenawee County Association of REALTORS®	1,348	1,273	5.89%	\$173,774	\$163,304	6.41%	116	99	17.17%	\$173,707	\$169,423	2.53%
Livingston County	2,766	2,707	2.18%	\$312,206	\$295,488	5.66%	176	174	1.15%	\$311,416	\$280,151	11.16%
Oakland County	16,309	16,335	-0.16%	\$318,552	\$310,732	2.52%	1,093	1100	-0.64%	\$304,297	\$311,016	-2.16%
Macomb County	10,936	10,878	0.53%	\$209,011	\$197,764	5.69%	763	768	-0.65%	\$209,642	\$189,314	10.74%
Mason-Oceana-Manistee Board of REALTORS®	1,119	1,216	-7.98%	\$165,321	\$157,595	4.90%	87	82	6.10%	\$15,671	\$169,056	-90.73%
Midland Board of REALTORS®	1,201	1,210	-0.74%	\$184,878	\$178,798	3.40%	78	74	5.41%	\$192,409	\$200,580	-4.07%
Monroe Down River Association of REALTORS®	1,901	2,097	-9.35%	\$180,812	\$168,971	7.01%	121	145	-16.55%	\$180,973	\$156,589	15.57%
Montcalm County Association of REALTORS	761	776	-1.93%	\$150,911	\$135,420	11.44%	56	41	36.59%	\$159,269	\$127,727	24.69%
Northeastern Michigan Board of REALTORS®	981	1,056	-7.10%	\$126,782	\$111,130	14.08%	58	66	-12.12%	\$121,246	\$115,178	5.27%
Paul Bunyan Board of REALTORS®	483	523	-7.65%	\$95,622	\$102,384	-6.60%	0	0	0.00%	\$0	\$0	0.00%
Saginaw Board of REALTORS®	2,226	2,313	-3.76%	\$130,561	\$117,083	11.51%	159	135	17.78%	\$132,148	\$125,494	5.30%
Sanilac County	347	398	-12.81%	\$152,240	\$154,513	-1.47%	26	32	-18.75%	\$165,675	\$135,245	22.50%
Southwestern Michigan Association of REALTORS®	3,450	3,444	0.17%	\$483,936	\$228,713	111.59%	234	243	-3.70%	\$250,006	\$236,003	5.93%
St. Clair County	2,056	2,230	-7.80%	\$186,620	\$176,421	5.78%	154	147	4.76%	\$165,000	\$144,000	14.58%
St. Joseph County Association of REALTORS®	795	858	-7.34%	\$167,187	\$167,052	0.08%	66	50	32.00%	\$170,023	\$165,820	2.53%
Traverse Area Association of REALTORS®	3,383	3,125	8.26%	\$304,233	\$279,508	8.85%	289	231	25.11%	\$314,177	\$292,920	7.26%
Tuscola County	395	362	9.12%	\$130,417	\$117,789	10.72%	36	24	50.00%	\$162,773	\$129,029	26.15%
Upper Peninsula Association of REALTORS® *	2,804	2,894	-3.11%	\$134,045	\$127,103	5.46%	187	179	4.47%	\$137,509	\$120,580	14.04%
Water Wonderland Board of REALTORS®	2,510	2,539	-1.14%	\$147,798	\$126,402	16.93%	194	159	22.01%	\$147,741	\$139,344	6.03%
West Central Association of REALTORS®	1,565	1,539	1.69%	\$140,984	\$133,256	5.80%	152	12	1166.67%	\$139,498	\$122,297	14.06%
West Michigan Lakeshore Association of REALTORS®	5,884	6,027	-2.37%	\$215,335	\$216,974	-0.76%	421	442	-4.75%	\$0	\$206,116	-100.00%
TOTALS	125,906	127,364	-1.15%	\$192,136	\$179,379	7.11%	8,631	8,612	0.22%	\$210,464	\$170,379	23.53%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula