

**Residential Sales Statistics
October 2013**

Local Association	2013 YTD # Sales	2012 YTD # Sales	13-12 YTD % Change	2013 YTD Avg Price	2012 YTD Avg Price	13-12 YTD % Change	2013 Oct Sales	2012 Oct Sales	13-12 % Change	2013 Oct Avg Price	2012 Oct Avg Price	13-12 % Change
Ann Arbor Area Board of REALTORS®	2,781	2,806	-0.89%	\$253,377	\$216,799	16.87%	280	264	6.06%	\$232,299	\$216,466	7.31%
Antrim Charlevoix Kalkaska Association of REALTORS®	490	511	-4.11%	\$203,514	\$184,535	10.28%	54	67	-19.40%	\$211,896	\$223,388	-5.14%
Battle Creek Area Association of REALTORS®	1,304	1,207	8.04%	\$89,278	\$81,334	9.77%	149	160	-6.88%	\$96,049	\$87,898	9.27%
Bay County REALTOR® Association	1,015	1,190	-14.71%	\$74,826	\$74,113	0.96%	100	148	-32.43%	\$79,097	\$86,027	-8.06%
Branch County Association of REALTORS®	385	423	-8.98%	\$105,435	\$83,935	25.61%	43	53	-18.87%	\$110,514	\$93,125	18.67%
Central Michigan Association of REALTORS®	865	815	6.13%	\$96,834	\$93,076	4.04%	90	85	5.88%	\$94,171	\$89,470	5.25%
Clare-Gladwin Board of REALTORS®	731	657	11.26%	\$68,697	\$66,722	2.96%	97	79	22.78%	\$74,045	\$74,379	-0.45%
Detroit Board of REALTORS®	4,769	5,308	-10.15%	\$21,553	\$16,863	27.81%	463	512	-9.57%	\$28,105	\$20,521	36.96%
Down River Association of REALTORS®	950	1,393	-31.80%	\$104,914	\$86,322	21.54%	91	136	-33.09%	\$108,602	\$101,162	7.36%
Eastern U.P. Board of REALTORS®	366	400	-8.50%	\$98,579	\$88,021	12.00%	60	42	42.86%	\$91,821	\$74,278	23.62%
Emmet Association of REALTORS®	662	565	17.17%	\$285,533	\$230,387	23.94%	71	68	4.41%	\$307,515	\$238,916	28.71%
Genesee County	5,010	5,312	-5.69%	\$89,761	\$78,661	14.11%	561	585	-4.10%	\$97,450	\$83,915	16.13%
Grand Rapids Association of REALTORS®	10,848	10,147	6.91%	\$153,020	\$132,183	15.76%	975	1008	-3.27%	\$145,119	\$134,568	7.84%
Greater Kalamazoo Association of REALTORS®	3,850	3,286	17.16%	\$151,934	\$139,185	9.16%	359	398	-9.80%	\$157,409	\$138,693	13.50%
Greater Lansing Association of REALTORS®	5,352	5,028	6.44%	\$116,053	\$104,800	10.74%	572	564	1.42%	\$124,076	\$105,825	17.25%
Greater Shiawassee Association of REALTORS®	261	493	-47.06%	\$76,526	\$66,466	15.14%	21	55	-61.82%	\$68,270	\$64,977	5.07%
Greater Wayne County	13,470	13,733	-1.92%	\$125,817	\$98,549	27.67%	1,415	1467	-3.54%	\$136,196	\$105,848	28.67%
Hillsdale County Board of REALTORS®	366	340	7.65%	\$97,852	\$79,338	23.34%	43	39	10.26%	\$94,610	\$82,434	14.77%
Huron County	113	123	-8.13%	\$106,897	\$112,377	-4.88%	19	20	-5.00%	\$100,516	\$129,170	-22.18%
Jackson Area Association of REALTORS®	1,866	1,704	9.51%	\$108,755	\$94,196	15.46%	229	166	37.95%	\$124,536	\$105,159	18.43%
Lapeer County	915	891	2.69%	\$130,310	\$111,534	16.83%	97	108	-10.19%	\$131,658	\$120,454	9.30%
Lenawee County Association of REALTORS®	850	925	-8.11%	\$111,672	\$97,063	15.05%	98	117	-16.24%	\$123,179	\$117,643	4.71%
Livingston County	2,532	2,299	10.13%	\$197,135	\$172,239	14.45%	275	272	1.10%	\$201,293	\$174,812	15.15%
Oakland County	16,405	15,455	6.15%	\$211,522	\$173,872	21.65%	1,787	1613	10.79%	\$210,904	\$181,837	15.99%
Macomb County	10,158	9,909	2.51%	\$123,912	\$99,625	24.38%	1,078	1068	0.94%	\$134,218	\$108,610	23.58%
Mason-Oceana-Manistee Board of REALTORS®	820	822	-0.24%	\$126,017	\$112,959	11.56%	107	106	0.94%	\$144,773	\$114,761	26.15%
Midland Board of REALTORS®	881	845	4.26%	\$154,293	\$137,416	12.28%	83	81	2.47%	\$155,631	\$120,627	29.02%
Monroe County Association of REALTORS®	1,215	1,136	6.95%	\$127,929	\$121,210	5.54%	118	125	-5.60%	\$124,610	\$120,032	3.81%
Montcalm County Association of REALTORS	96	97	-1.03%	\$97,497	\$95,994	1.57%	18	16	12.50%	\$97,889	\$79,750	22.74%
Northeastern Michigan Board of REALTORS®	621	614	1.14%	\$84,281	\$83,018	1.52%	80	96	-16.67%	\$105,269	\$77,687	35.50%
Paul Bunyan Board of REALTORS®	1,319	1,270	3.86%	\$94,084	\$86,390	8.91%	147	136	8.09%	\$98,183	\$87,336	12.42%
Saginaw Board of REALTORS®	1,729	1,736	-0.40%	\$83,312	\$77,428	7.60%	170	185	-8.11%	\$84,136	\$78,901	6.63%
Sanilac County	145	154	-5.84%	\$80,743	\$69,194	16.69%	14	19	-26.32%	\$70,606	\$71,516	-1.27%
Southwestern Michigan Association of REALTORS®	2,635	2,392	10.16%	\$182,237	\$167,216	8.98%	315	273	15.38%	\$189,476	\$158,349	19.66%
St. Clair County	1,302	1,203	8.23%	\$120,394	\$106,124	13.45%	127	159	-20.13%	\$123,786	\$118,031	4.88%
St. Joseph County Association of REALTORS®	469	545	-13.94%	\$103,823	\$98,485	5.42%	46	74	-37.84%	\$96,704	\$79,670	21.38%
Traverse Area Association of REALTORS®	2,467	2,251	9.60%	\$217,140	\$202,369	7.30%	287	288	-0.35%	\$236,681	\$210,390	12.50%
Tuscola County	256	241	6.22%	\$71,706	\$62,103	15.46%	30	40	-25.00%	\$81,727	\$66,169	23.51%
Upper Peninsula Association of REALTORS® *	1,759	1,706	3.11%	\$105,485	\$101,048	4.39%	217	190	14.21%	\$102,523	\$107,367	-4.51%
Water Wonderland Board of REALTORS®	1,752	1,645	6.50%	\$114,863	\$96,854	18.59%	194	219	-11.42%	\$112,298	\$105,177	6.77%
West Central Association of REALTORS®	1,095	1,068	2.53%	\$87,145	\$83,289	4.63%	125	128	-2.34%	\$91,535	\$90,058	1.64%
West Michigan Lakeshore Association of REALTORS®	3,641	3,269	11.38%	\$155,923	\$138,532	12.55%	364	345	5.51%	\$170,024	\$143,099	18.82%
TOTALS	108,516	105,914	2.46%	\$124,061	\$110,044	12.74%	11,469	11,574	-0.91%	\$127,843	\$114,012	12.13%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula