

**Residential Sales Statistics**  
**Sep-18**

Local Association	2018 YTD # Sales	2017 YTD # Sales	18-17 YTD % Change	2018 YTD Avg Price	2017 YTD Avg Price	18-17 YTD % Change	2018 Sep Sales	2017 Sep Sales	18-17 % Change	2018 Sep Avg Price	2017 Sep Avg Price	18-17 % Change
Ann Arbor Area Board of REALTORS®	2,551	2,685	-4.99%	\$353,787	\$336,467	5.15%	258	315	-18.10%	\$308,080	\$299,788	2.77%
Antrim Charlevoix Kalkaska Association of REALTORS®	473	478	-1.05%	\$278,008	\$266,864	4.18%	62	73	-15.07%	\$225,459	\$290,593	-22.41%
Battle Creek Area Association of REALTORS®	1,156	1,226	-5.71%	\$127,967	\$124,355	2.90%	136	154	-11.69%	\$139,438	\$131,604	5.95%
Bay County REALTOR® Association	843	1,037	-18.71%	\$180,060	\$93,879	91.80%	104	113	-7.96%	\$739,183	\$99,930	639.70%
Branch County Association of REALTORS®	241	317	-23.97%	\$146,014	\$117,253	24.53%	31	38	-18.42%	\$151,034	\$142,429	6.04%
Central Michigan Association of REALTORS®	816	839	-2.74%	\$122,298	\$116,760	4.74%	92	113	-18.58%	\$116,836	\$127,890	-8.64%
Clare-Gladwin Board of REALTORS®	841	850	-1.06%	\$87,545	\$84,714	3.34%	119	126	-5.56%	\$87,047	\$76,580	13.67%
Detroit Board of REALTORS®	3,473	3,345	3.83%	\$59,637	\$49,057	21.57%	399	376	6.12%	\$57,980	\$57,355	1.09%
Down River Association of REALTORS®	312	402	-22.39%	\$128,610	\$131,960	-2.54%	33	44	-25.00%	\$128,221	\$138,222	-7.24%
Eastern U.P. Board of REALTORS®	456	517	-11.80%	\$254,592	\$100,383	153.62%	59	83	-28.92%	\$1,216,068	\$89,641	1256.60%
Emmet Association of REALTORS®	656	655	0.15%	\$347,205	\$383,881	-9.55%	83	93	-10.75%	\$308,380	\$347,025	-11.14%
Genesee County	2,185	3,919	-44.25%	\$156,837	\$140,120	11.93%	225	436	-48.39%	\$148,336	\$143,240	3.56%
Grand Rapids Association of REALTORS®	10,022	10,393	-3.57%	\$227,305	\$209,110	8.70%	986	1027	-3.99%	\$221,751	\$203,364	9.04%
Greater Kalamazoo Association of REALTORS®	3,924	4,052	-3.16%	\$198,262	\$185,373	6.95%	446	508	-12.20%	\$205,474	\$183,031	12.26%
Greater Lansing Association of REALTORS®	5,268	5,402	-2.48%	\$164,995	\$157,311	4.88%	557	577	-3.47%	\$169,870	\$163,448	3.93%
Greater Shiawassee Association of REALTORS®	337	366	-7.92%	\$121,145	\$117,113	3.44%	40	50	-20.00%	\$114,720	\$132,085	-13.15%
Greater Wayne County	10,082	10,296	-2.08%	\$186,460	\$173,449	7.50%	1,176	1253	-6.15%	\$162,729	\$168,456	-3.40%
Grosse Pointe	645	705	-8.51%	\$364,040	\$348,022	4.60%	62	87	-28.74%	\$369,490	\$346,828	6.53%
Hillsdale County Board of REALTORS®	312	351	-11.11%	\$125,082	\$121,361	3.07%	34	48	-29.17%	\$114,662	\$136,490	-15.99%
Huron County	66	65	1.54%	\$165,390	\$122,998	34.47%	12	15	-20.00%	\$149,858	\$130,733	14.63%
Jackson Area Association of REALTORS®	1,907	1,849	3.14%	\$157,230	\$150,966	4.15%	212	256	-17.19%	\$165,754	\$155,647	6.49%
Lapeer County	847	901	-5.99%	\$199,901	\$195,201	2.41%	114	117	-2.56%	\$206,665	\$188,458	9.66%
Lenawee County Association of REALTORS®	968	981	-1.33%	\$163,037	\$154,778	5.34%	109	118	-7.63%	\$158,152	\$159,371	-0.76%
Livingston County	2,050	2,218	-7.57%	\$295,039	\$273,596	7.84%	250	245	2.04%	\$285,453	\$268,327	6.38%
Oakland County	12,502	13,189	-5.21%	\$311,256	\$293,663	5.99%	1,399	1529	-8.50%	\$304,816	\$292,011	4.39%
Macomb County	8,110	8,600	-5.70%	\$197,997	\$187,447	5.63%	931	1002	-7.09%	\$201,592	\$194,851	3.46%
Mason-Oceana-Manistee Board of REALTORS®	845	1,486	-43.14%	\$172,308	\$98,923	74.18%	103	129	-20.16%	\$182,168	\$166,457	9.44%
Midland Board of REALTORS®	1,026	1,079	-4.91%	\$171,170	\$155,927	9.78%	106	107	-0.93%	\$176,722	\$149,976	17.83%
Monroe County Association of REALTORS®	1,104	1,161	-4.91%	\$180,040	\$164,300	9.58%	144	140	2.86%	\$150,639	\$154,821	-2.70%
Montcalm County Association of REALTORS	559	608	-8.06%	\$147,320	\$128,820	14.36%	81	76	6.58%	\$159,655	\$141,260	13.02%
Northeastern Michigan Board of REALTORS®	660	787	-16.14%	\$120,905	\$107,465	12.51%	99	118	-16.10%	\$111,324	\$109,637	1.54%
Saginaw Board of REALTORS®	1,765	1,849	-4.54%	\$115,926	\$108,845	6.51%	219	237	-7.59%	\$125,351	\$110,808	13.12%
Sanilac County	291	304	-4.28%	\$147,311	\$128,108	14.99%	46	45	2.22%	\$158,411	\$124,775	26.96%
Southwestern Michigan Association of REALTORS®	2,614	2,681	-2.50%	\$227,037	\$210,838	7.68%	331	359	-7.80%	\$239,715	\$241,455	-0.72%
St. Clair County	1,678	1,705	-1.58%	\$180,657	\$158,634	13.88%	218	246	-11.38%	\$189,439	\$161,105	17.59%
St. Joseph County Association of REALTORS®	659	678	-2.80%	\$170,312	\$139,260	22.30%	96	81	18.52%	\$191,915	\$156,259	22.82%
Traverse Area Association of REALTORS®	2,321	2,475	-6.22%	\$281,312	\$267,729	5.07%	345	360	-4.17%	\$302,911	\$288,862	4.86%
Tuscola County	263	337	-21.96%	\$117,705	\$103,545	13.68%	28	47	-40.43%	\$115,899	\$104,915	10.47%
Upper Peninsula Association of REALTORS® *	2,118	2,195	-3.51%	\$127,380	\$118,365	7.62%	265	312	-15.06%	\$132,116	\$118,347	11.63%
Water Wonderland Board of REALTORS®	1,745	1,653	5.57%	\$135,465	\$133,789	1.25%	255	265	-3.77%	\$143,481	\$133,087	7.81%
West Central Association of REALTORS®	1,211	1,456	-16.83%	\$135,220	\$123,031	9.91%	151	198	-23.74%	\$134,636	\$128,575	4.71%
West Michigan Lakeshore Association of REALTORS®	4,214	4,306	-2.14%	\$213,894	\$203,563	5.07%	151	198	-23.74%	\$134,636	\$128,575	4.71%
<b>TOTALS</b>	<b>94,116</b>	<b>100,398</b>	<b>-6.26%</b>	<b>\$184,849</b>	<b>\$166,362</b>	<b>11.11%</b>	<b>10,567</b>	<b>11,714</b>	<b>-9.79%</b>	<b>\$216,811</b>	<b>\$168,722</b>	<b>28.50%</b>

\*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula